

CHICAGO

NEIGHBORHOOD MARKET REPORT

Insight, trends and outlook on your local real estate market

UPDATED DECEMBER 16, 2020



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Lincoln Square	21	Lincoln Square Bowmanville Ravenswood Ravenswood Gardens			
Logan Square	22	Logan Square Bucktown Palmer Square			
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Albany Park

Local Market Update / November 2020

+ 16.1% **+ 100.0%** **- 23.1%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	19	17	- 10.5%	276	231	- 16.3%
Under Contract (includes Contingent and Pending)	9	8	- 11.1%	132	153	+ 15.9%
Closed Sales	6	15	+ 150.0%	125	152	+ 21.6%
Median Sales Price*	\$537,500	\$482,000	- 10.3%	\$397,000	\$447,499	+ 12.7%
Average Sales Price*	\$523,750	\$500,133	- 4.5%	\$442,343	\$472,836	+ 6.9%
Percent of Original List Price Received*	96.0%	100.0%	+ 4.2%	96.5%	97.9%	+ 1.5%
Average Market Time	78	22	- 71.8%	78	65	- 16.7%
Inventory of Homes for Sale at Month End	38	23	- 39.5%	--	--	--

Attached Single-Family

November

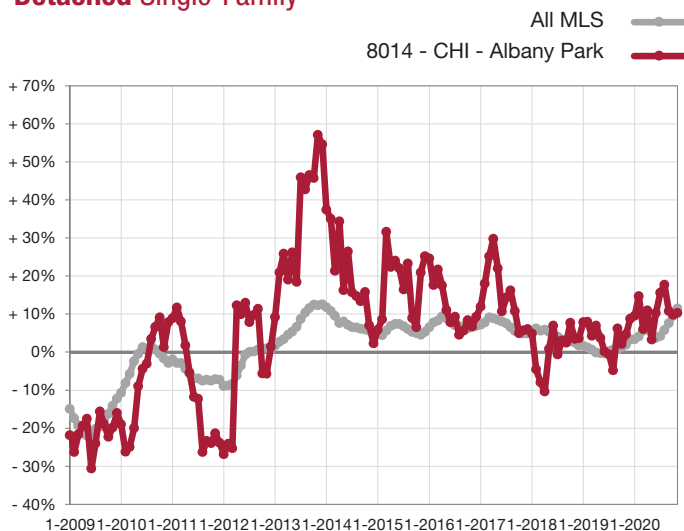
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	12	19	+ 58.3%	319	331	+ 3.8%
Under Contract (includes Contingent and Pending)	8	18	+ 125.0%	157	191	+ 21.7%
Closed Sales	9	15	+ 66.7%	163	174	+ 6.7%
Median Sales Price*	\$215,000	\$211,000	- 1.9%	\$196,000	\$224,250	+ 14.4%
Average Sales Price*	\$229,333	\$229,813	+ 0.2%	\$212,530	\$243,304	+ 14.5%
Percent of Original List Price Received*	96.9%	97.1%	+ 0.2%	96.1%	97.6%	+ 1.6%
Average Market Time	33	53	+ 60.6%	53	62	+ 17.0%
Inventory of Homes for Sale at Month End	40	37	- 7.5%	--	--	--

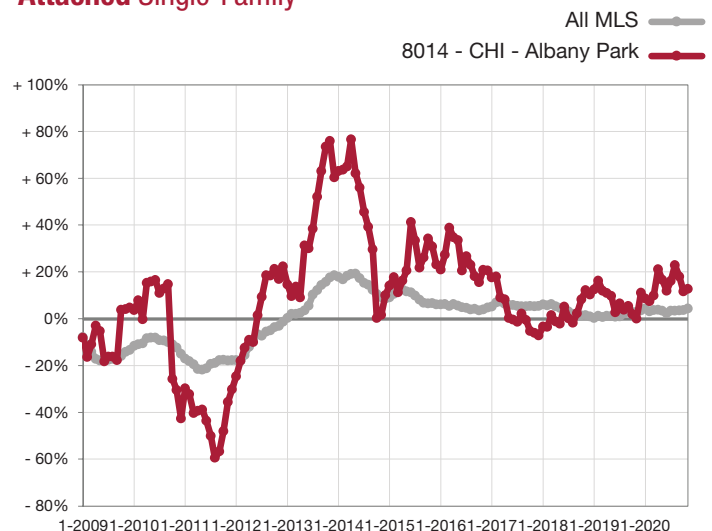
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Avondale

Local Market Update / November 2020

+ 4.3%

Change in
New Listings
All Properties

+ 21.4%

Change in
Closed Sales
All Properties

+ 45.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	7	10	+ 42.9%	161	187	+ 16.1%
Under Contract (includes Contingent and Pending)	5	6	+ 20.0%	98	113	+ 15.3%
Closed Sales	4	7	+ 75.0%	103	106	+ 2.9%
Median Sales Price*	\$320,913	\$625,000	+ 94.8%	\$492,500	\$570,750	+ 15.9%
Average Sales Price*	\$373,707	\$613,571	+ 64.2%	\$511,889	\$561,444	+ 9.7%
Percent of Original List Price Received*	96.7%	99.5%	+ 2.9%	96.7%	99.4%	+ 2.8%
Average Market Time	64	14	- 78.1%	66	45	- 31.8%
Inventory of Homes for Sale at Month End	12	20	+ 66.7%	--	--	--

Attached Single-Family

November

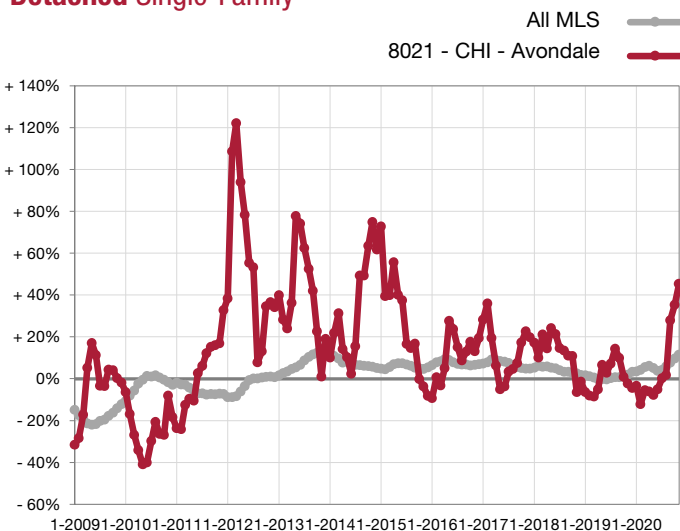
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	16	14	- 12.5%	359	323	- 10.0%
Under Contract (includes Contingent and Pending)	7	11	+ 57.1%	171	167	- 2.3%
Closed Sales	10	10	0.0%	174	162	- 6.9%
Median Sales Price*	\$427,000	\$364,625	- 14.6%	\$372,500	\$365,000	- 2.0%
Average Sales Price*	\$417,365	\$362,515	- 13.1%	\$375,033	\$356,968	- 4.8%
Percent of Original List Price Received*	98.5%	97.0%	- 1.5%	97.8%	98.9%	+ 1.1%
Average Market Time	88	35	- 60.2%	57	45	- 21.1%
Inventory of Homes for Sale at Month End	32	44	+ 37.5%	--	--	--

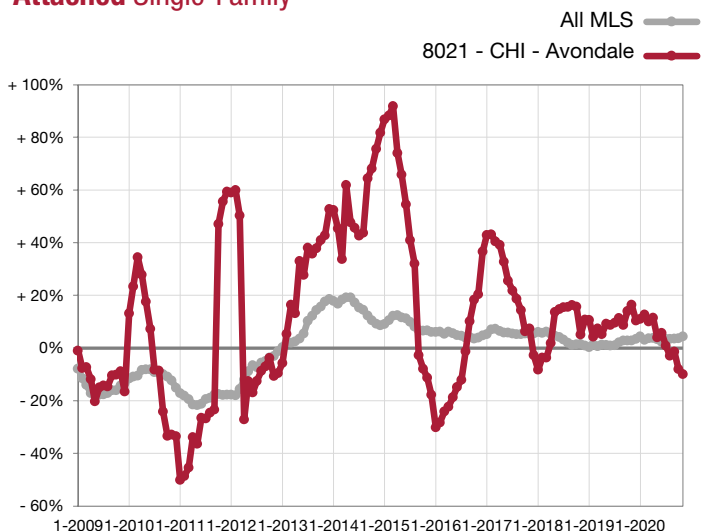
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Beverly

Local Market Update / November 2020

+ 90.0%

+ 42.9%

- 38.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	18	36	+ 100.0%	457	383	- 16.2%
Under Contract (includes Contingent and Pending)	15	24	+ 60.0%	220	244	+ 10.9%
Closed Sales	13	20	+ 53.8%	227	219	- 3.5%
Median Sales Price*	\$340,000	\$267,250	- 21.4%	\$310,000	\$335,000	+ 8.1%
Average Sales Price*	\$337,900	\$287,225	- 15.0%	\$330,796	\$348,072	+ 5.2%
Percent of Original List Price Received*	94.5%	96.2%	+ 1.8%	96.2%	97.3%	+ 1.1%
Average Market Time	67	69	+ 3.0%	87	83	- 4.6%
Inventory of Homes for Sale at Month End	68	40	- 41.2%	--	--	--

Attached Single-Family

November

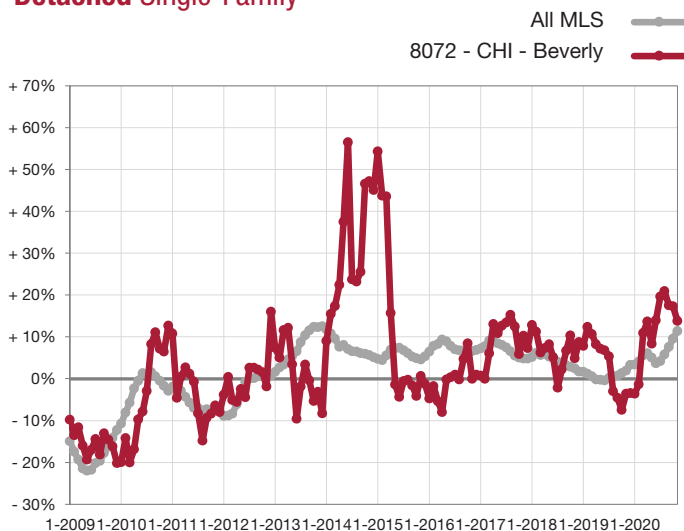
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	2	2	0.0%	22	23	+ 4.5%
Under Contract (includes Contingent and Pending)	2	0	- 100.0%	11	13	+ 18.2%
Closed Sales	1	0	- 100.0%	11	14	+ 27.3%
Median Sales Price*	\$231,000	\$0	- 100.0%	\$119,900	\$128,500	+ 7.2%
Average Sales Price*	\$231,000	\$0	- 100.0%	\$136,391	\$159,829	+ 17.2%
Percent of Original List Price Received*	100.5%	0.0%	- 100.0%	98.5%	93.9%	- 4.7%
Average Market Time	60	0	- 100.0%	82	161	+ 96.3%
Inventory of Homes for Sale at Month End	7	6	- 14.3%	--	--	--

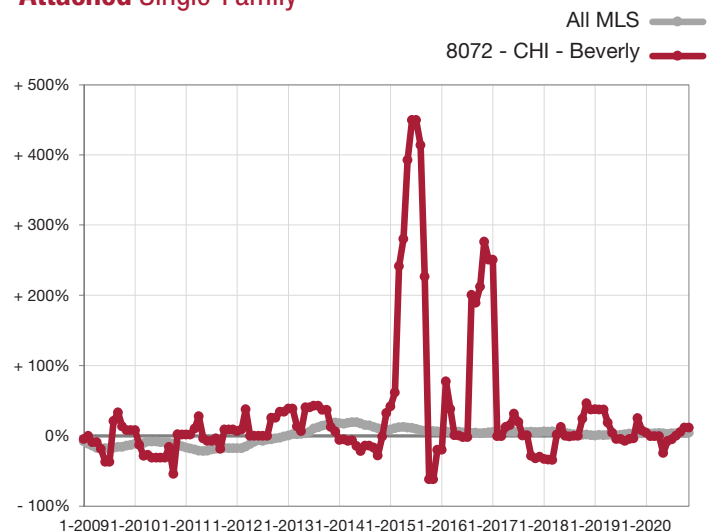
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Bridgeport

Local Market Update / November 2020

+ 45.5%

+ 100.0%

- 6.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	6	7	+ 16.7%	209	196	- 6.2%
Under Contract (includes Contingent and Pending)	4	5	+ 25.0%	95	113	+ 18.9%
Closed Sales	5	12	+ 140.0%	97	108	+ 11.3%
Median Sales Price*	\$510,000	\$406,000	- 20.4%	\$455,000	\$482,000	+ 5.9%
Average Sales Price*	\$490,180	\$402,950	- 17.8%	\$471,735	\$495,898	+ 5.1%
Percent of Original List Price Received*	96.5%	100.3%	+ 3.9%	96.2%	97.5%	+ 1.4%
Average Market Time	33	24	- 27.3%	68	62	- 8.8%
Inventory of Homes for Sale at Month End	33	30	- 9.1%	--	--	--

Attached Single-Family

November

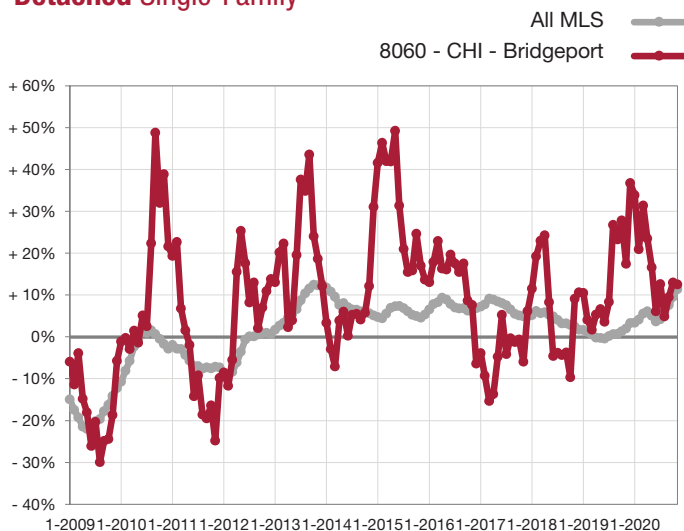
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	5	9	+ 80.0%	128	104	- 18.8%
Under Contract (includes Contingent and Pending)	3	4	+ 33.3%	71	62	- 12.7%
Closed Sales	3	4	+ 33.3%	69	54	- 21.7%
Median Sales Price*	\$271,000	\$310,000	+ 14.4%	\$290,000	\$291,000	+ 0.3%
Average Sales Price*	\$229,000	\$347,750	+ 51.9%	\$304,756	\$321,869	+ 5.6%
Percent of Original List Price Received*	93.2%	97.5%	+ 4.6%	95.9%	97.5%	+ 1.7%
Average Market Time	49	58	+ 18.4%	76	68	- 10.5%
Inventory of Homes for Sale at Month End	16	16	0.0%	--	--	--

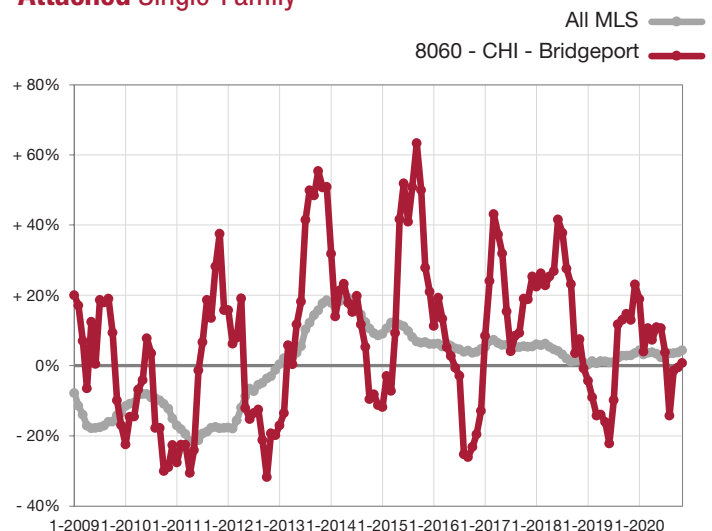
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Chatham

Local Market Update / November 2020

- 47.1%

+ 15.4%

- 41.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	29	13	- 55.2%	381	293	- 23.1%
Under Contract (includes Contingent and Pending)	9	16	+ 77.8%	189	200	+ 5.8%
Closed Sales	12	14	+ 16.7%	187	181	- 3.2%
Median Sales Price*	\$171,950	\$183,450	+ 6.7%	\$143,000	\$160,000	+ 11.9%
Average Sales Price*	\$157,567	\$194,943	+ 23.7%	\$138,398	\$155,493	+ 12.4%
Percent of Original List Price Received*	86.6%	97.9%	+ 13.0%	93.8%	94.9%	+ 1.2%
Average Market Time	74	60	- 18.9%	84	91	+ 8.3%
Inventory of Homes for Sale at Month End	85	43	- 49.4%	--	--	--

Attached Single-Family

November

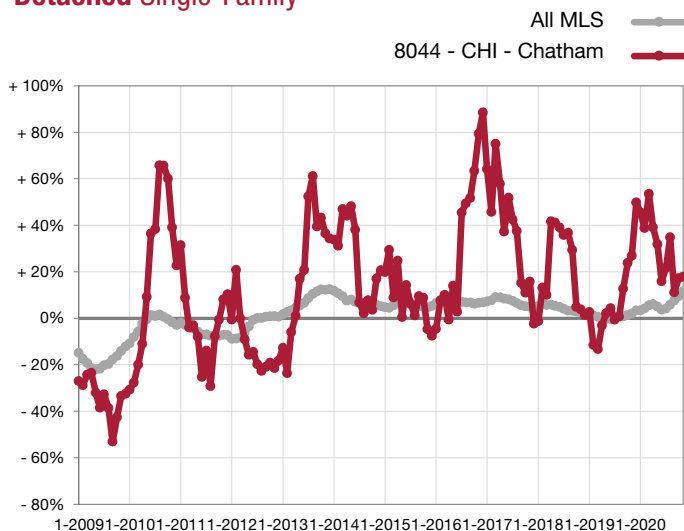
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	5	5	0.0%	40	45	+ 12.5%
Under Contract (includes Contingent and Pending)	5	1	- 80.0%	19	24	+ 26.3%
Closed Sales	1	1	0.0%	14	25	+ 78.6%
Median Sales Price*	\$90,000	\$96,000	+ 6.7%	\$56,250	\$43,100	- 23.4%
Average Sales Price*	\$90,000	\$96,000	+ 6.7%	\$63,279	\$72,296	+ 14.2%
Percent of Original List Price Received*	94.7%	64.9%	- 31.5%	98.7%	85.6%	- 13.3%
Average Market Time	22	61	+ 177.3%	101	118	+ 16.8%
Inventory of Homes for Sale at Month End	14	15	+ 7.1%	--	--	--

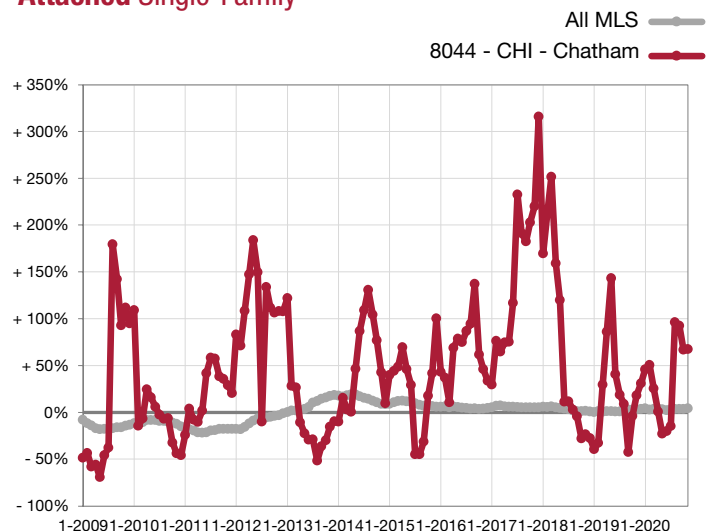
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Edgewater

Local Market Update / November 2020

+ 90.2%

Change in
New Listings
All Properties

+ 23.6%

Change in
Closed Sales
All Properties

+ 16.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	12	4	- 66.7%	186	146	- 21.5%
Under Contract (includes Contingent and Pending)	3	4	+ 33.3%	63	84	+ 33.3%
Closed Sales	3	9	+ 200.0%	64	80	+ 25.0%
Median Sales Price*	\$678,750	\$550,000	- 19.0%	\$685,000	\$749,250	+ 9.4%
Average Sales Price*	\$754,583	\$646,611	- 14.3%	\$762,790	\$782,137	+ 2.5%
Percent of Original List Price Received*	93.6%	96.7%	+ 3.3%	95.3%	96.1%	+ 0.8%
Average Market Time	29	23	- 20.7%	94	94	0.0%
Inventory of Homes for Sale at Month End	24	8	- 66.7%	--	--	--

Attached Single-Family

November

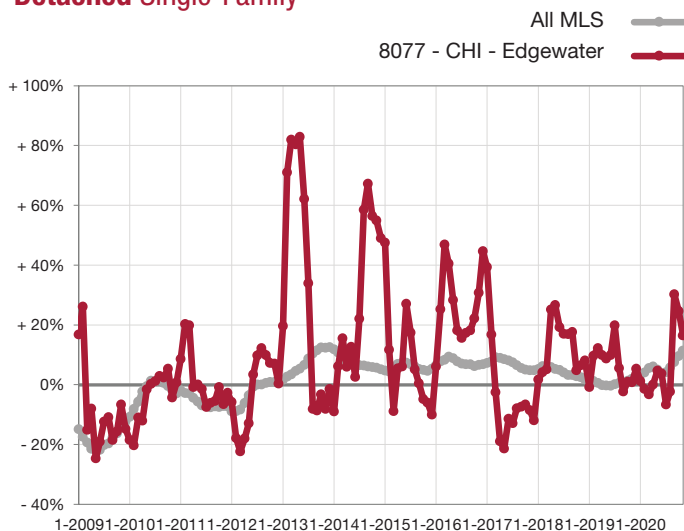
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	49	112	+ 128.6%	1,329	1,425	+ 7.2%
Under Contract (includes Contingent and Pending)	43	52	+ 20.9%	739	713	- 3.5%
Closed Sales	52	59	+ 13.5%	746	690	- 7.5%
Median Sales Price*	\$190,000	\$250,000	+ 31.6%	\$206,475	\$245,000	+ 18.7%
Average Sales Price*	\$218,618	\$307,585	+ 40.7%	\$235,898	\$276,120	+ 17.1%
Percent of Original List Price Received*	95.0%	95.9%	+ 0.9%	95.4%	96.0%	+ 0.6%
Average Market Time	67	64	- 4.5%	73	74	+ 1.4%
Inventory of Homes for Sale at Month End	206	260	+ 26.2%	--	--	--

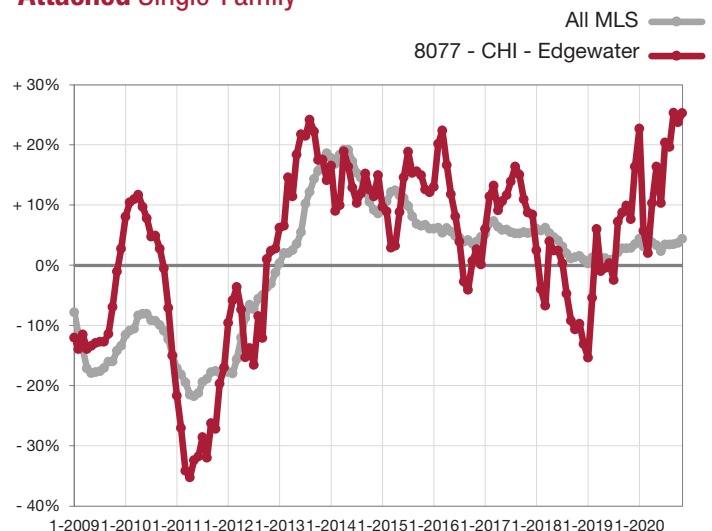
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Edison Park

Local Market Update / November 2020

+ 127.3%

+ 45.5%

+ 7.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	7	19	+ 171.4%	303	264	- 12.9%
Under Contract (includes Contingent and Pending)	9	8	- 11.1%	123	139	+ 13.0%
Closed Sales	10	11	+ 10.0%	124	141	+ 13.7%
Median Sales Price*	\$325,000	\$415,600	+ 27.9%	\$386,250	\$392,500	+ 1.6%
Average Sales Price*	\$399,700	\$513,600	+ 28.5%	\$446,789	\$439,679	- 1.6%
Percent of Original List Price Received*	94.2%	96.1%	+ 2.0%	95.1%	96.9%	+ 1.9%
Average Market Time	40	28	- 30.0%	70	57	- 18.6%
Inventory of Homes for Sale at Month End	26	32	+ 23.1%	--	--	--

Attached Single-Family

November

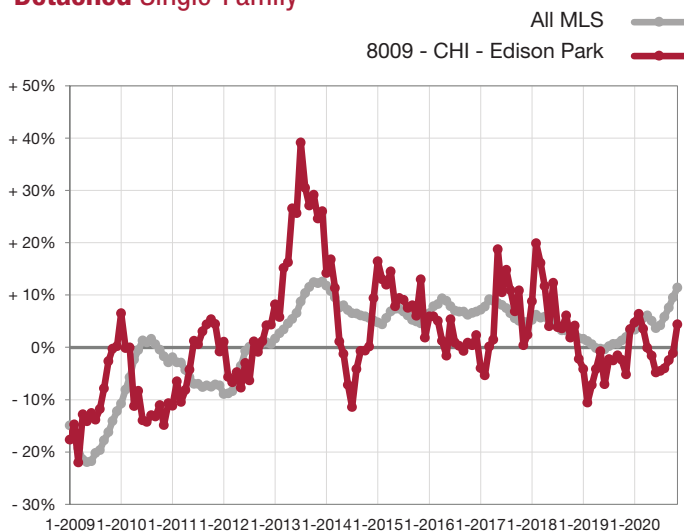
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	4	6	+ 50.0%	93	104	+ 11.8%
Under Contract (includes Contingent and Pending)	5	5	0.0%	58	71	+ 22.4%
Closed Sales	1	5	+ 400.0%	56	73	+ 30.4%
Median Sales Price*	\$180,000	\$136,500	- 24.2%	\$170,000	\$169,000	- 0.6%
Average Sales Price*	\$180,000	\$164,800	- 8.4%	\$171,989	\$168,237	- 2.2%
Percent of Original List Price Received*	100.1%	93.8%	- 6.3%	95.8%	95.0%	- 0.8%
Average Market Time	3	41	+ 1,266.7%	62	79	+ 27.4%
Inventory of Homes for Sale at Month End	13	10	- 23.1%	--	--	--

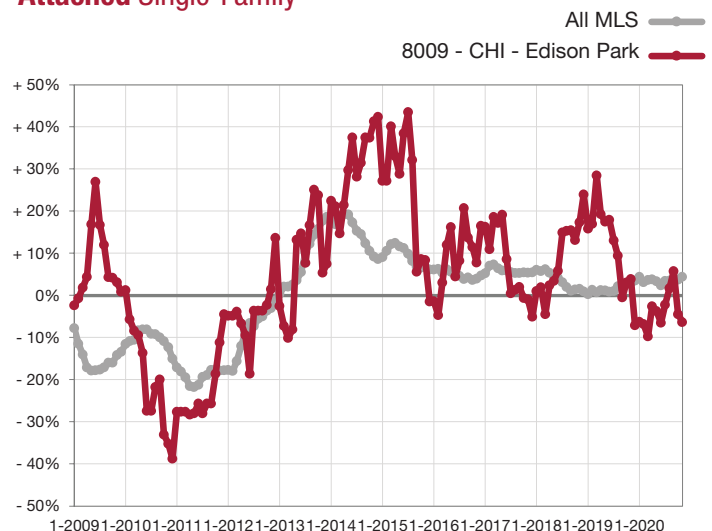
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Forest Glen

Local Market Update / November 2020

+ 8.0%

Change in
New Listings
All Properties

- 13.3%

Change in
Closed Sales
All Properties

- 48.1%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	23	23	0.0%	465	431	- 7.3%
Under Contract (includes Contingent and Pending)	8	27	+ 237.5%	200	260	+ 30.0%
Closed Sales	14	12	- 14.3%	213	237	+ 11.3%
Median Sales Price*	\$481,375	\$530,000	+ 10.1%	\$482,500	\$450,000	- 6.7%
Average Sales Price*	\$496,754	\$520,750	+ 4.8%	\$512,434	\$501,831	- 2.1%
Percent of Original List Price Received*	96.0%	96.9%	+ 0.9%	95.5%	96.0%	+ 0.5%
Average Market Time	89	47	- 47.2%	91	82	- 9.9%
Inventory of Homes for Sale at Month End	73	37	- 49.3%	--	--	--

Attached Single-Family

November

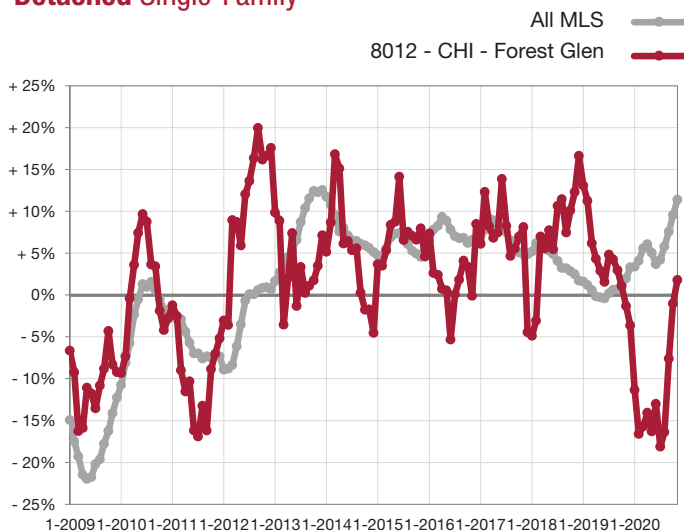
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	2	4	+ 100.0%	39	31	- 20.5%
Under Contract (includes Contingent and Pending)	1	2	+ 100.0%	24	14	- 41.7%
Closed Sales	1	1	0.0%	24	14	- 41.7%
Median Sales Price*	\$400,000	\$240,000	- 40.0%	\$314,500	\$256,000	- 18.6%
Average Sales Price*	\$400,000	\$240,000	- 40.0%	\$318,333	\$287,429	- 9.7%
Percent of Original List Price Received*	94.1%	98.0%	+ 4.1%	96.0%	95.3%	- 0.7%
Average Market Time	12	105	+ 775.0%	76	70	- 7.9%
Inventory of Homes for Sale at Month End	6	4	- 33.3%	--	--	--

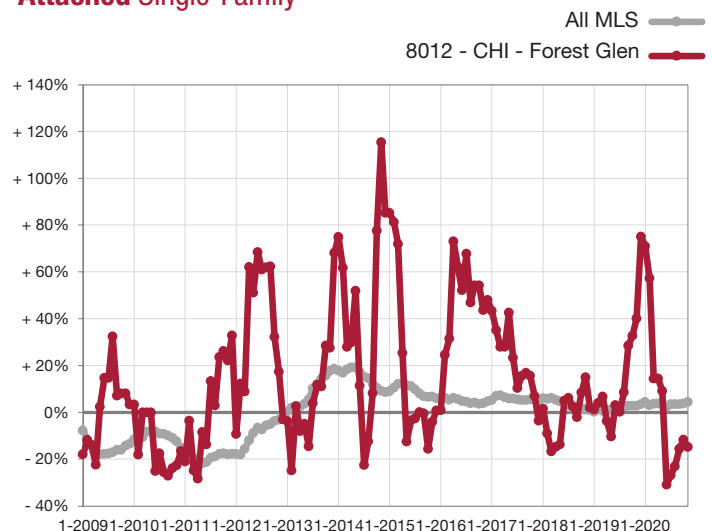
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Grand Boulevard

Local Market Update / November 2020

+ 36.7%

Change in
New Listings
All Properties

- 35.3%

Change in
Closed Sales
All Properties

- 20.4%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	7	9	+ 28.6%	195	193	- 1.0%
Under Contract (includes Contingent and Pending)	6	3	- 50.0%	92	101	+ 9.8%
Closed Sales	7	3	- 57.1%	89	96	+ 7.9%
Median Sales Price*	\$575,000	\$373,000	- 35.1%	\$485,000	\$549,000	+ 13.2%
Average Sales Price*	\$468,514	\$412,333	- 12.0%	\$482,814	\$534,014	+ 10.6%
Percent of Original List Price Received*	96.9%	101.4%	+ 4.6%	96.2%	98.5%	+ 2.4%
Average Market Time	48	70	+ 45.8%	121	98	- 19.0%
Inventory of Homes for Sale at Month End	41	25	- 39.0%	--	--	--

Attached Single-Family

November

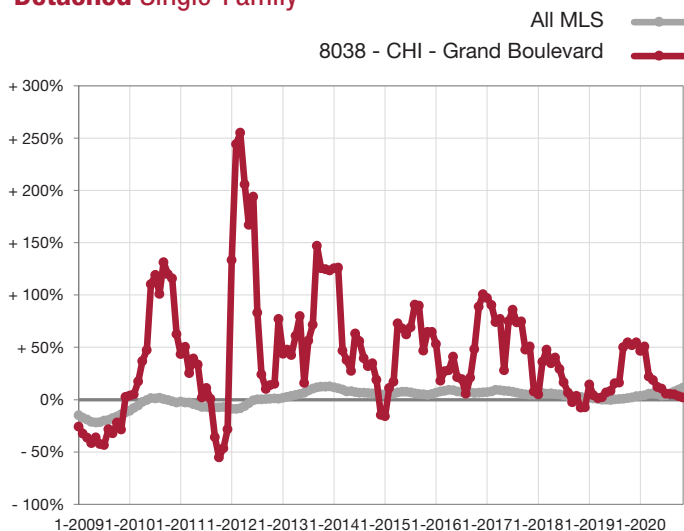
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	23	32	+ 39.1%	387	349	- 9.8%
Under Contract (includes Contingent and Pending)	8	9	+ 12.5%	182	135	- 25.8%
Closed Sales	10	8	- 20.0%	178	127	- 28.7%
Median Sales Price*	\$244,500	\$200,500	- 18.0%	\$208,000	\$237,500	+ 14.2%
Average Sales Price*	\$273,933	\$264,613	- 3.4%	\$217,752	\$258,739	+ 18.8%
Percent of Original List Price Received*	97.5%	93.3%	- 4.3%	95.9%	95.4%	- 0.5%
Average Market Time	75	83	+ 10.7%	83	98	+ 18.1%
Inventory of Homes for Sale at Month End	72	65	- 9.7%	--	--	--

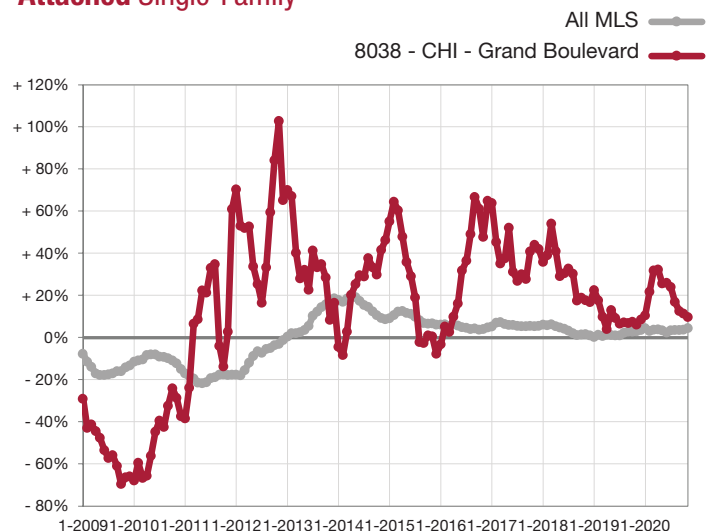
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Greater Grand Crossing

Local Market Update / November 2020

- 30.0%

+ 44.4%

- 44.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	27	21	- 22.2%	325	302	- 7.1%
Under Contract (includes Contingent and Pending)	17	14	- 17.6%	134	184	+ 37.3%
Closed Sales	9	13	+ 44.4%	128	172	+ 34.4%
Median Sales Price*	\$147,000	\$174,900	+ 19.0%	\$79,500	\$108,000	+ 35.8%
Average Sales Price*	\$137,778	\$174,477	+ 26.6%	\$110,396	\$125,382	+ 13.6%
Percent of Original List Price Received*	91.6%	98.9%	+ 8.0%	93.9%	90.8%	- 3.3%
Average Market Time	83	94	+ 13.3%	111	99	- 10.8%
Inventory of Homes for Sale at Month End	83	47	- 43.4%	--	--	--

Attached Single-Family

November

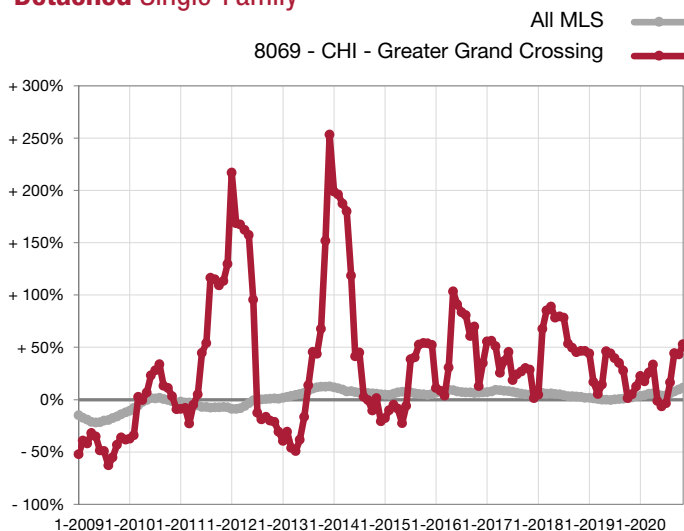
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	3	0	- 100.0%	9	8	- 11.1%
Under Contract (includes Contingent and Pending)	3	0	- 100.0%	4	5	+ 25.0%
Closed Sales	0	0	--	3	8	+ 166.7%
Median Sales Price*	\$0	\$0	--	\$42,000	\$46,000	+ 9.5%
Average Sales Price*	\$0	\$0	--	\$40,000	\$55,500	+ 38.8%
Percent of Original List Price Received*	0.0%	0.0%	--	85.4%	76.2%	- 10.8%
Average Market Time	0	0	--	71	52	- 26.8%
Inventory of Homes for Sale at Month End	1	0	- 100.0%	--	--	--

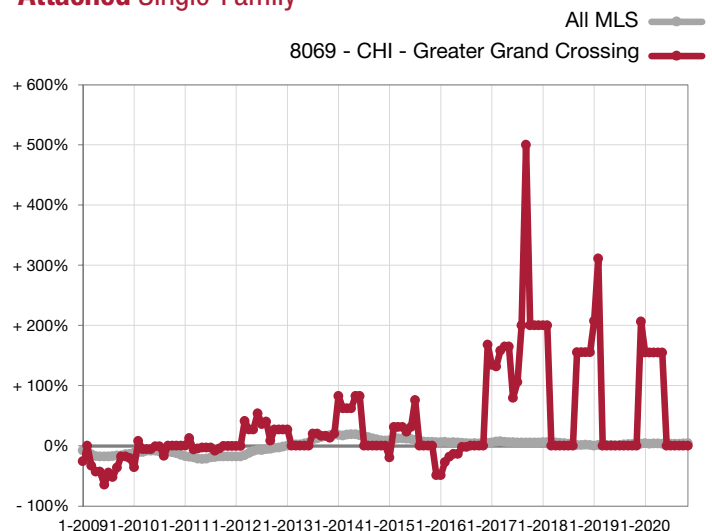
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Hegewisch

Local Market Update / November 2020

+ 100.0%

+ 22.2%

- 35.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	6	12	+ 100.0%	135	104	- 23.0%
Under Contract (includes Contingent and Pending)	7	10	+ 42.9%	97	71	- 26.8%
Closed Sales	9	11	+ 22.2%	95	68	- 28.4%
Median Sales Price*	\$143,000	\$167,000	+ 16.8%	\$145,000	\$153,700	+ 6.0%
Average Sales Price*	\$144,688	\$174,618	+ 20.7%	\$141,816	\$154,390	+ 8.9%
Percent of Original List Price Received*	91.0%	98.6%	+ 8.4%	91.8%	95.7%	+ 4.2%
Average Market Time	109	54	- 50.5%	97	75	- 22.7%
Inventory of Homes for Sale at Month End	20	13	- 35.0%	--	--	--

Attached Single-Family

November

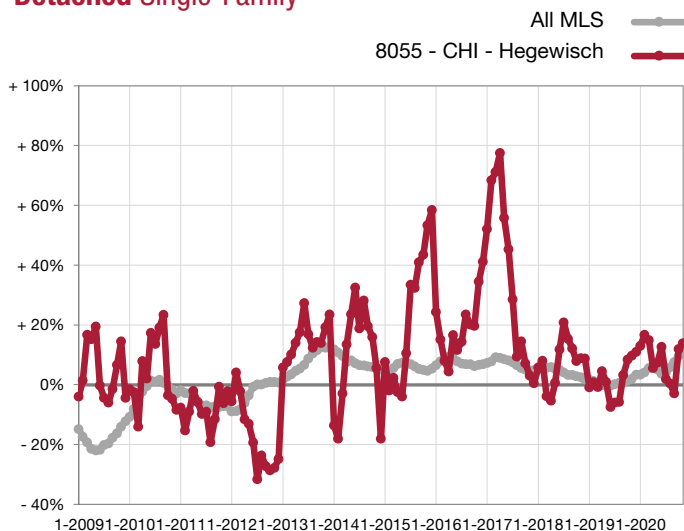
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	0	0	--	0	1	--
Under Contract (includes Contingent and Pending)	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Average Market Time	0	0	--	0	0	--
Inventory of Homes for Sale at Month End	0	0	--	--	--	--

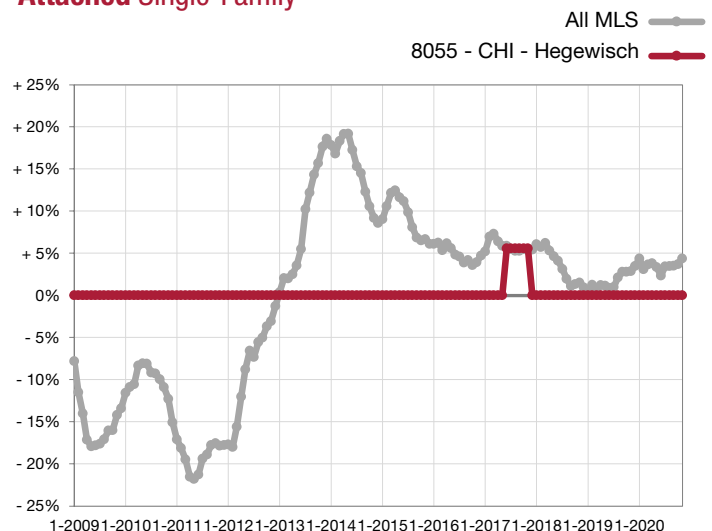
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Humboldt Park

Local Market Update / November 2020

+ 6.7%

+ 100.0%

- 17.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	25	23	- 8.0%	331	300	- 9.4%
Under Contract (includes Contingent and Pending)	4	14	+ 250.0%	130	173	+ 33.1%
Closed Sales	7	18	+ 157.1%	128	154	+ 20.3%
Median Sales Price*	\$295,000	\$247,500	- 16.1%	\$250,000	\$256,250	+ 2.5%
Average Sales Price*	\$370,000	\$283,194	- 23.5%	\$301,580	\$304,346	+ 0.9%
Percent of Original List Price Received*	95.2%	100.2%	+ 5.3%	96.3%	97.8%	+ 1.6%
Average Market Time	46	23	- 50.0%	54	75	+ 38.9%
Inventory of Homes for Sale at Month End	62	45	- 27.4%	--	--	--

Attached Single-Family

November

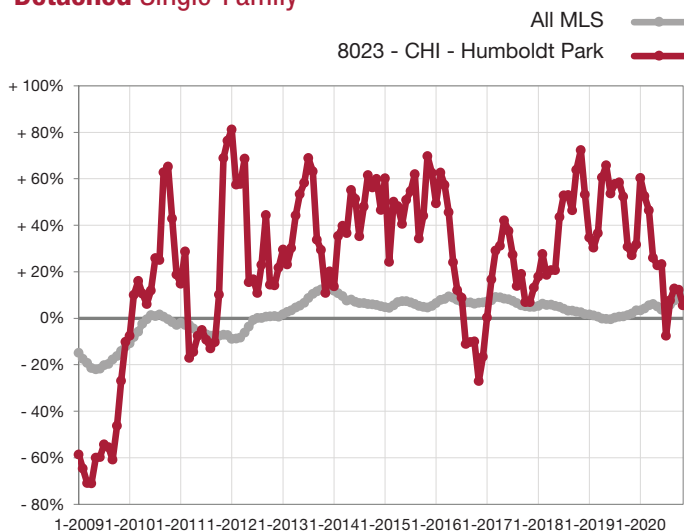
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	5	9	+ 80.0%	82	97	+ 18.3%
Under Contract (includes Contingent and Pending)	1	0	- 100.0%	23	45	+ 95.7%
Closed Sales	2	0	- 100.0%	26	37	+ 42.3%
Median Sales Price*	\$324,500	\$0	- 100.0%	\$252,500	\$252,000	- 0.2%
Average Sales Price*	\$324,500	\$0	- 100.0%	\$244,559	\$290,966	+ 19.0%
Percent of Original List Price Received*	96.8%	0.0%	- 100.0%	93.8%	92.8%	- 1.1%
Average Market Time	18	0	- 100.0%	68	82	+ 20.6%
Inventory of Homes for Sale at Month End	18	21	+ 16.7%	--	--	--

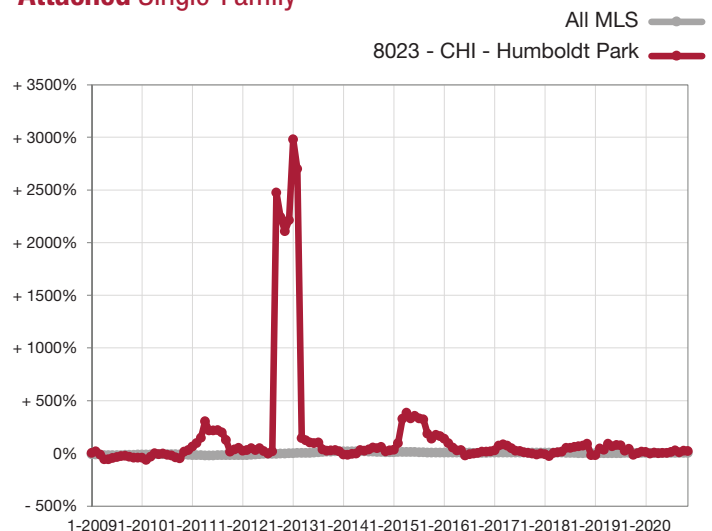
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Hyde Park

Local Market Update / November 2020

- 11.1%

+ 55.6%

- 25.2%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	1	1	0.0%	63	39	- 38.1%
Under Contract (includes Contingent and Pending)	0	1	--	26	29	+ 11.5%
Closed Sales	3	1	- 66.7%	25	26	+ 4.0%
Median Sales Price*	\$998,000	\$450,000	- 54.9%	\$780,000	\$845,000	+ 8.3%
Average Sales Price*	\$941,000	\$450,000	- 52.2%	\$903,620	\$935,308	+ 3.5%
Percent of Original List Price Received*	90.1%	94.7%	+ 5.1%	93.0%	91.4%	- 1.7%
Average Market Time	77	424	+ 450.6%	141	148	+ 5.0%
Inventory of Homes for Sale at Month End	15	4	- 73.3%	--	--	--

Attached Single-Family

November

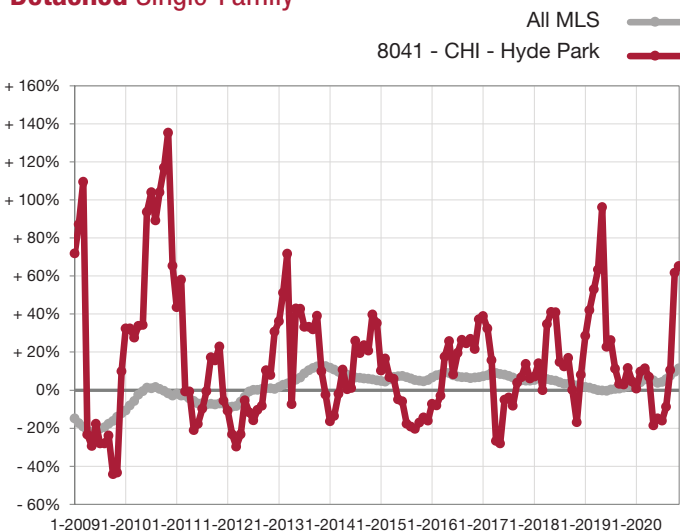
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	26	23	- 11.5%	461	420	- 8.9%
Under Contract (includes Contingent and Pending)	18	19	+ 5.6%	269	260	- 3.3%
Closed Sales	15	27	+ 80.0%	258	261	+ 1.2%
Median Sales Price*	\$149,900	\$180,000	+ 20.1%	\$194,750	\$199,900	+ 2.6%
Average Sales Price*	\$209,493	\$196,241	- 6.3%	\$240,587	\$243,223	+ 1.1%
Percent of Original List Price Received*	89.4%	93.6%	+ 4.7%	93.3%	94.5%	+ 1.3%
Average Market Time	97	81	- 16.5%	74	83	+ 12.2%
Inventory of Homes for Sale at Month End	96	79	- 17.7%	--	--	--

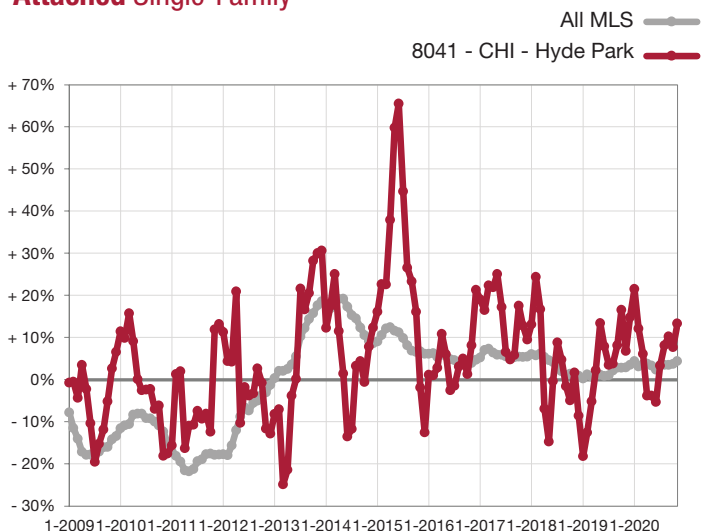
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Irving Park

Local Market Update / November 2020

- 15.3%

+ 34.4%

- 4.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	24	18	- 25.0%	548	455	- 17.0%
Under Contract (includes Contingent and Pending)	20	9	- 55.0%	286	282	- 1.4%
Closed Sales	13	26	+ 100.0%	284	284	0.0%
Median Sales Price*	\$665,000	\$561,500	- 15.6%	\$500,000	\$548,950	+ 9.8%
Average Sales Price*	\$634,217	\$526,140	- 17.0%	\$539,510	\$569,080	+ 5.5%
Percent of Original List Price Received*	97.3%	96.6%	- 0.7%	96.0%	96.7%	+ 0.7%
Average Market Time	130	57	- 56.2%	92	73	- 20.7%
Inventory of Homes for Sale at Month End	74	46	- 37.8%	--	--	--

Attached Single-Family

November

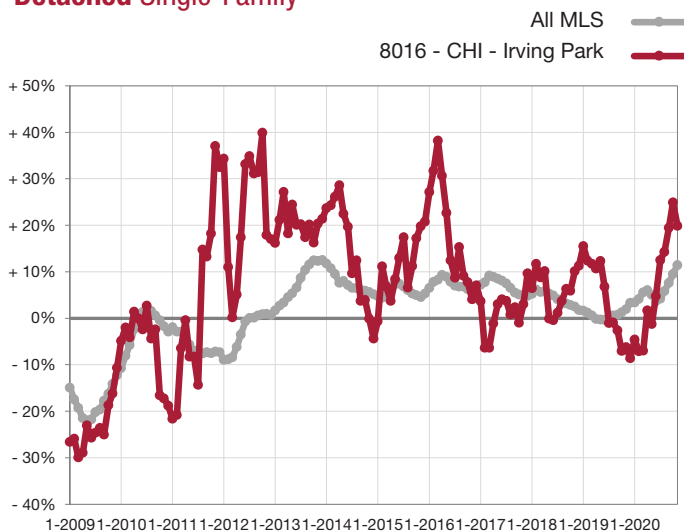
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	35	32	- 8.6%	509	574	+ 12.8%
Under Contract (includes Contingent and Pending)	19	19	0.0%	272	281	+ 3.3%
Closed Sales	19	17	- 10.5%	261	268	+ 2.7%
Median Sales Price*	\$190,000	\$260,000	+ 36.8%	\$210,000	\$230,000	+ 9.5%
Average Sales Price*	\$204,137	\$280,241	+ 37.3%	\$227,886	\$257,631	+ 13.1%
Percent of Original List Price Received*	96.1%	97.5%	+ 1.5%	96.7%	97.4%	+ 0.7%
Average Market Time	79	63	- 20.3%	63	51	- 19.0%
Inventory of Homes for Sale at Month End	60	82	+ 36.7%	--	--	--

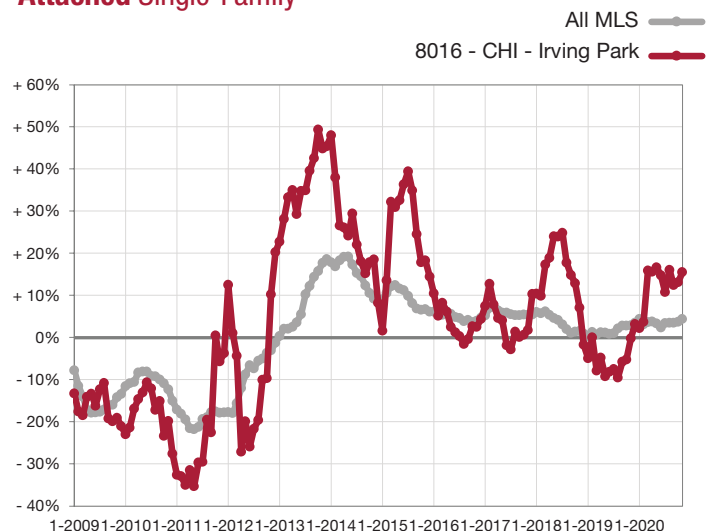
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Jefferson Park

Local Market Update / November 2020

- 21.1%

+ 135.7%

- 53.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	29	23	- 20.7%	428	363	- 15.2%
Under Contract (includes Contingent and Pending)	13	21	+ 61.5%	211	258	+ 22.3%
Closed Sales	9	28	+ 211.1%	212	239	+ 12.7%
Median Sales Price*	\$255,000	\$362,500	+ 42.2%	\$330,000	\$343,500	+ 4.1%
Average Sales Price*	\$265,622	\$386,550	+ 45.5%	\$346,264	\$363,982	+ 5.1%
Percent of Original List Price Received*	98.7%	98.0%	- 0.7%	96.4%	97.0%	+ 0.6%
Average Market Time	45	62	+ 37.8%	64	68	+ 6.3%
Inventory of Homes for Sale at Month End	57	26	- 54.4%	--	--	--

Attached Single-Family

November

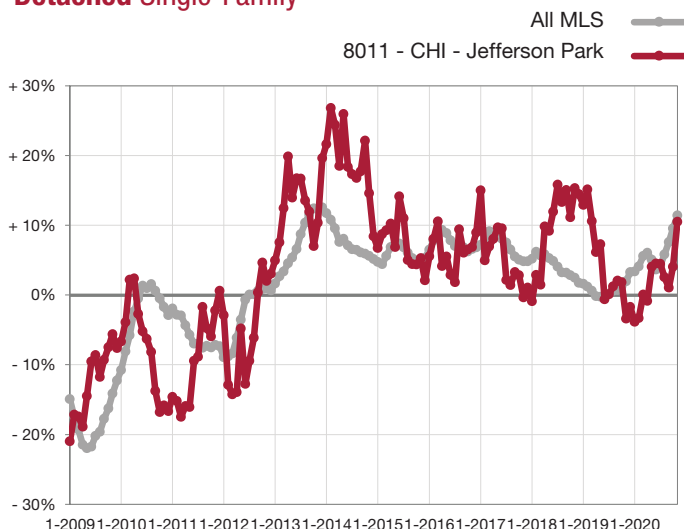
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	9	7	- 22.2%	108	133	+ 23.1%
Under Contract (includes Contingent and Pending)	7	5	- 28.6%	61	74	+ 21.3%
Closed Sales	5	5	0.0%	53	71	+ 34.0%
Median Sales Price*	\$161,500	\$135,000	- 16.4%	\$170,000	\$152,000	- 10.6%
Average Sales Price*	\$199,706	\$185,400	- 7.2%	\$189,966	\$171,351	- 9.8%
Percent of Original List Price Received*	136.5%	94.1%	- 31.1%	99.6%	95.2%	- 4.4%
Average Market Time	46	24	- 47.8%	62	86	+ 38.7%
Inventory of Homes for Sale at Month End	18	9	- 50.0%	--	--	--

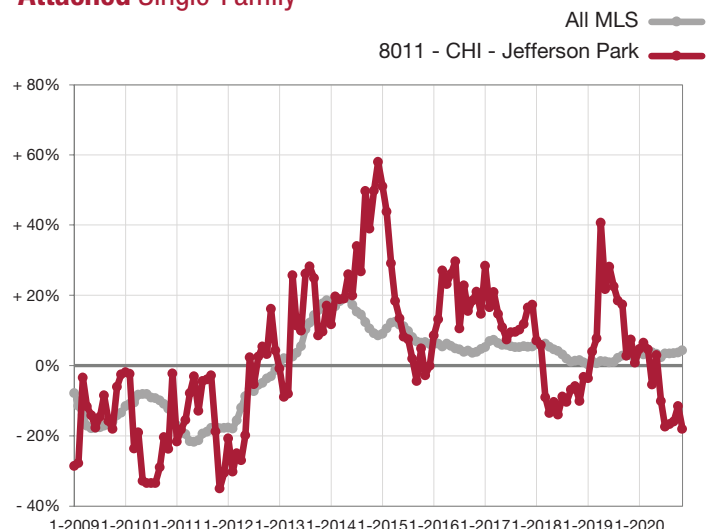
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Kenwood

Local Market Update / November 2020

- 14.8%

+ 23.1%

- 17.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	7	3	- 57.1%	94	75	- 20.2%
Under Contract (includes Contingent and Pending)	1	0	- 100.0%	41	30	- 26.8%
Closed Sales	4	1	- 75.0%	42	28	- 33.3%
Median Sales Price*	\$500,000	\$700,000	+ 40.0%	\$539,000	\$640,000	+ 18.7%
Average Sales Price*	\$557,500	\$700,000	+ 25.6%	\$671,036	\$904,066	+ 34.7%
Percent of Original List Price Received*	100.5%	100.0%	- 0.5%	93.8%	94.7%	+ 1.0%
Average Market Time	53	231	+ 335.8%	166	147	- 11.4%
Inventory of Homes for Sale at Month End	20	16	- 20.0%	--	--	--

Attached Single-Family

November

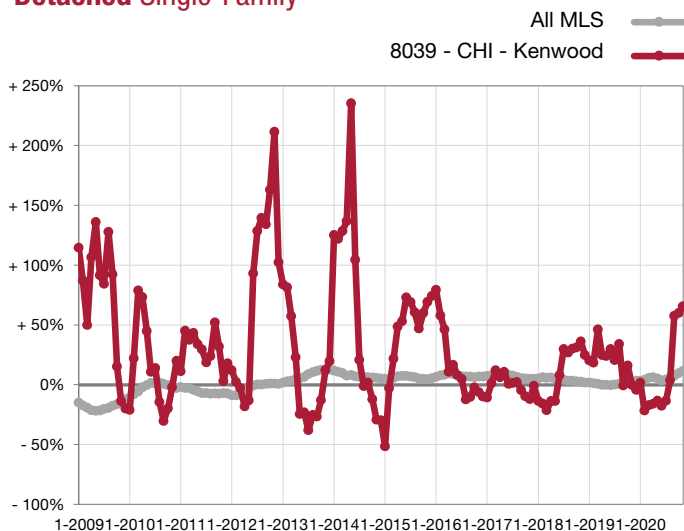
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	20	20	0.0%	304	347	+ 14.1%
Under Contract (includes Contingent and Pending)	9	15	+ 66.7%	145	198	+ 36.6%
Closed Sales	9	15	+ 66.7%	136	186	+ 36.8%
Median Sales Price*	\$200,000	\$277,000	+ 38.5%	\$212,500	\$252,000	+ 18.6%
Average Sales Price*	\$223,722	\$286,447	+ 28.0%	\$220,432	\$249,282	+ 13.1%
Percent of Original List Price Received*	95.4%	97.6%	+ 2.3%	94.0%	95.8%	+ 1.9%
Average Market Time	127	48	- 62.2%	111	83	- 25.2%
Inventory of Homes for Sale at Month End	65	54	- 16.9%	--	--	--

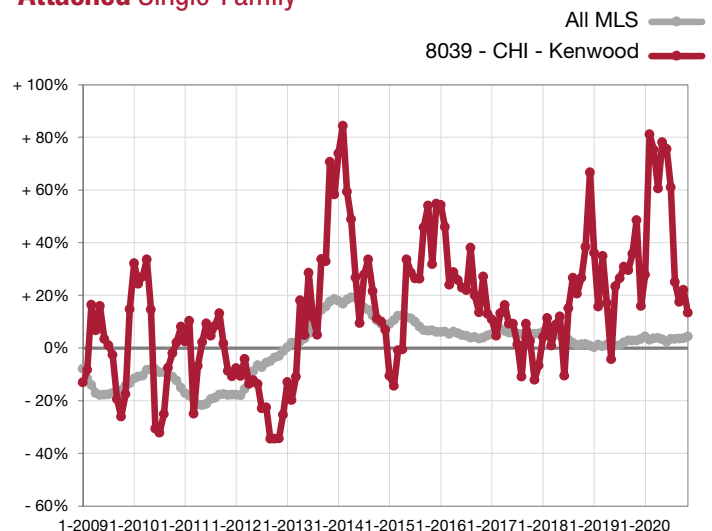
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Lakeview

Local Market Update / November 2020

+ 37.9%

Change in
New Listings
All Properties

+ 32.7%

Change in
Closed Sales
All Properties

+ 29.4%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	15	15	0.0%	433	367	- 15.2%
Under Contract (includes Contingent and Pending)	7	12	+ 71.4%	147	150	+ 2.0%
Closed Sales	4	10	+ 150.0%	137	145	+ 5.8%
Median Sales Price*	\$784,500	\$1,053,500	+ 34.3%	\$1,260,000	\$1,330,000	+ 5.6%
Average Sales Price*	\$893,813	\$1,152,892	+ 29.0%	\$1,374,677	\$1,426,009	+ 3.7%
Percent of Original List Price Received*	95.8%	94.8%	- 1.0%	95.9%	95.4%	- 0.5%
Average Market Time	31	128	+ 312.9%	127	144	+ 13.4%
Inventory of Homes for Sale at Month End	58	45	- 22.4%	--	--	--

Attached Single-Family

November

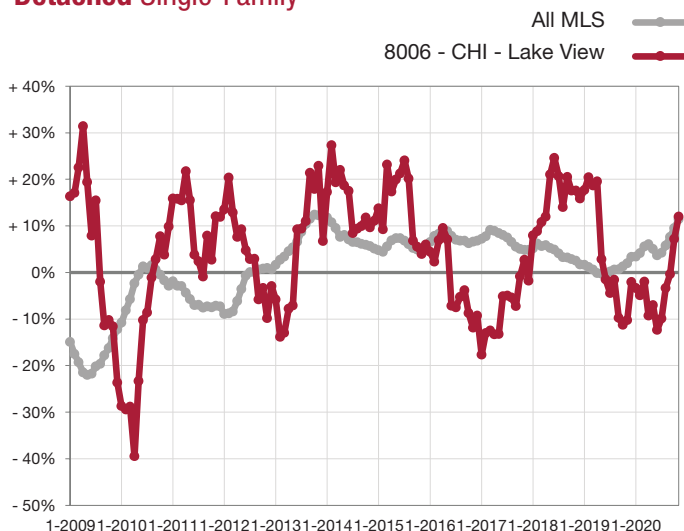
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	183	258	+ 41.0%	3,943	4,482	+ 13.7%
Under Contract (includes Contingent and Pending)	115	109	- 5.2%	1,763	1,870	+ 6.1%
Closed Sales	100	128	+ 28.0%	1,700	1,864	+ 9.6%
Median Sales Price*	\$346,500	\$378,500	+ 9.2%	\$350,500	\$409,950	+ 17.0%
Average Sales Price*	\$369,686	\$424,521	+ 14.8%	\$395,415	\$432,137	+ 9.3%
Percent of Original List Price Received*	95.4%	96.1%	+ 0.7%	96.7%	96.8%	+ 0.1%
Average Market Time	85	62	- 27.1%	73	73	0.0%
Inventory of Homes for Sale at Month End	533	720	+ 35.1%	--	--	--

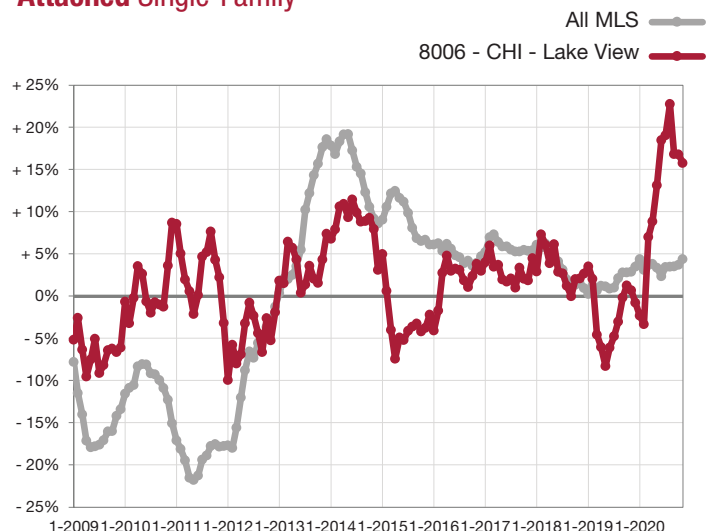
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Lincoln Park

Local Market Update / November 2020

+ 38.6%

Change in
New Listings
All Properties

+ 7.1%

Change in
Closed Sales
All Properties

+ 19.4%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	19	37	+ 94.7%	600	567	- 5.5%
Under Contract (includes Contingent and Pending)	16	20	+ 25.0%	207	196	- 5.3%
Closed Sales	13	12	- 7.7%	194	191	- 1.5%
Median Sales Price*	\$1,350,000	\$1,689,000	+ 25.1%	\$1,580,000	\$1,550,000	- 1.9%
Average Sales Price*	\$1,438,462	\$2,019,208	+ 40.4%	\$1,836,215	\$1,783,961	- 2.8%
Percent of Original List Price Received*	91.3%	91.6%	+ 0.3%	93.5%	94.4%	+ 1.0%
Average Market Time	85	188	+ 121.2%	152	145	- 4.6%
Inventory of Homes for Sale at Month End	107	116	+ 8.4%	--	--	--

Attached Single-Family

November

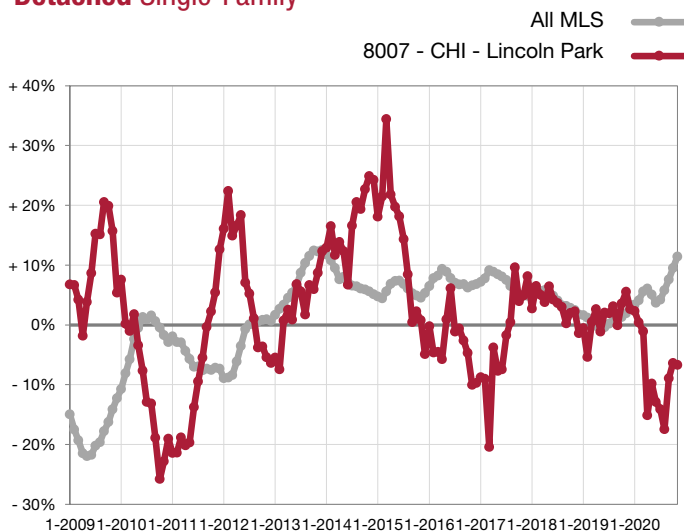
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	126	164	+ 30.2%	3,049	3,145	+ 3.1%
Under Contract (includes Contingent and Pending)	63	77	+ 22.2%	1,215	1,218	+ 0.2%
Closed Sales	71	78	+ 9.9%	1,222	1,200	- 1.8%
Median Sales Price*	\$567,500	\$522,500	- 7.9%	\$502,500	\$520,000	+ 3.5%
Average Sales Price*	\$677,757	\$585,582	- 13.6%	\$605,127	\$584,418	- 3.4%
Percent of Original List Price Received*	96.2%	95.8%	- 0.4%	96.6%	96.7%	+ 0.1%
Average Market Time	60	77	+ 28.3%	76	83	+ 9.2%
Inventory of Homes for Sale at Month End	408	499	+ 22.3%	--	--	--

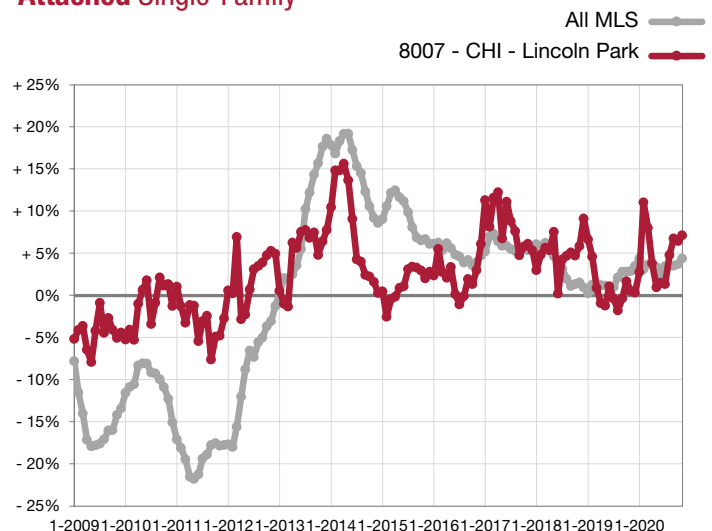
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Lincoln Square

Local Market Update / November 2020

+ 19.4%

+ 66.7%

+ 5.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	7	13	+ 85.7%	221	239	+ 8.1%
Under Contract (includes Contingent and Pending)	8	8	0.0%	110	120	+ 9.1%
Closed Sales	9	15	+ 66.7%	108	114	+ 5.6%
Median Sales Price*	\$711,000	\$935,000	+ 31.5%	\$711,750	\$773,750	+ 8.7%
Average Sales Price*	\$738,600	\$970,233	+ 31.4%	\$833,892	\$799,824	- 4.1%
Percent of Original List Price Received*	97.6%	96.0%	- 1.6%	96.9%	96.2%	- 0.7%
Average Market Time	61	111	+ 82.0%	91	93	+ 2.2%
Inventory of Homes for Sale at Month End	28	27	- 3.6%	--	--	--

Attached Single-Family

November

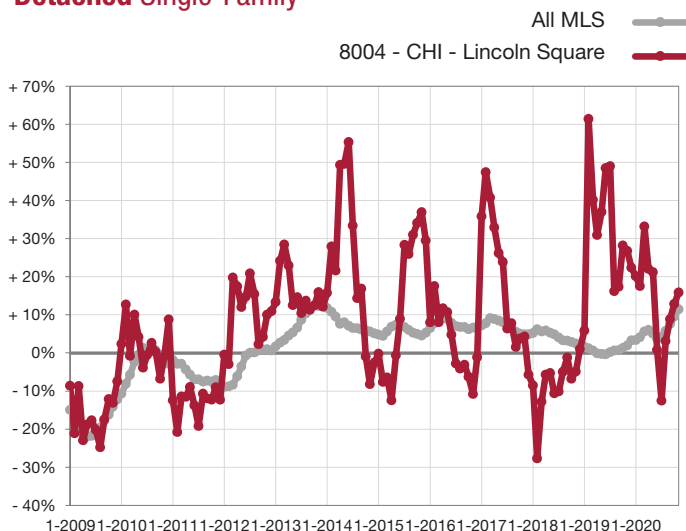
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	29	30	+ 3.4%	682	735	+ 7.8%
Under Contract (includes Contingent and Pending)	17	24	+ 41.2%	362	362	0.0%
Closed Sales	18	30	+ 66.7%	359	355	- 1.1%
Median Sales Price*	\$208,500	\$384,500	+ 84.4%	\$315,000	\$329,500	+ 4.6%
Average Sales Price*	\$318,964	\$391,083	+ 22.6%	\$353,644	\$365,491	+ 3.3%
Percent of Original List Price Received*	94.5%	97.0%	+ 2.6%	97.2%	97.4%	+ 0.2%
Average Market Time	91	51	- 44.0%	57	58	+ 1.8%
Inventory of Homes for Sale at Month End	92	100	+ 8.7%	--	--	--

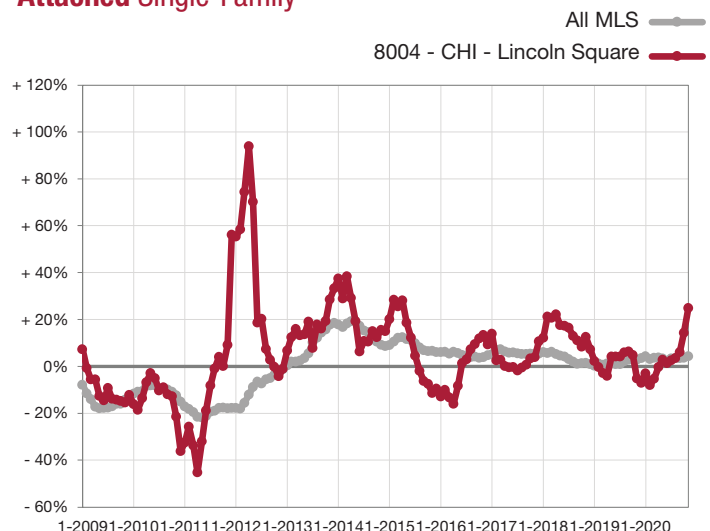
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Logan Square

Local Market Update / November 2020

+ 60.0%

Change in
New Listings
All Properties

- 1.9%

Change in
Closed Sales
All Properties

+ 28.0%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	26	26	0.0%	519	470	- 9.4%
Under Contract (includes Contingent and Pending)	14	12	- 14.3%	239	271	+ 13.4%
Closed Sales	16	21	+ 31.3%	239	265	+ 10.9%
Median Sales Price*	\$987,500	\$819,900	- 17.0%	\$750,000	\$800,000	+ 6.7%
Average Sales Price*	\$955,336	\$1,012,890	+ 6.0%	\$803,258	\$875,722	+ 9.0%
Percent of Original List Price Received*	96.4%	98.4%	+ 2.1%	96.5%	96.9%	+ 0.4%
Average Market Time	83	44	- 47.0%	71	68	- 4.2%
Inventory of Homes for Sale at Month End	73	52	- 28.8%	--	--	--

Attached Single-Family

November

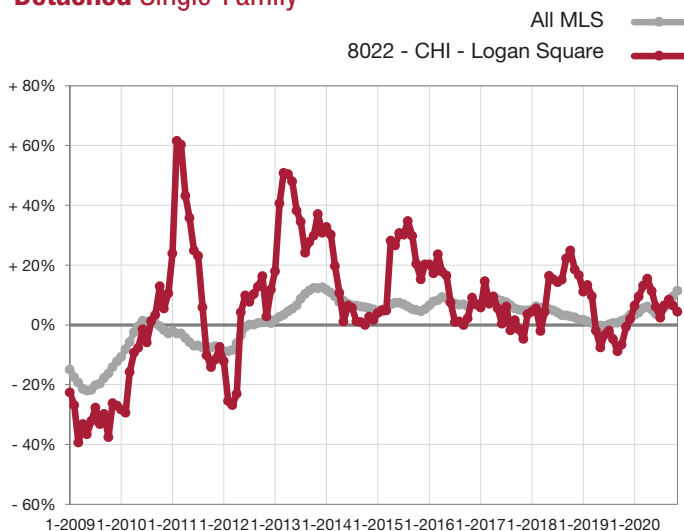
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	54	102	+ 88.9%	1,201	1,431	+ 19.2%
Under Contract (includes Contingent and Pending)	31	52	+ 67.7%	643	666	+ 3.6%
Closed Sales	36	30	- 16.7%	624	614	- 1.6%
Median Sales Price*	\$444,000	\$443,500	- 0.1%	\$411,500	\$419,000	+ 1.8%
Average Sales Price*	\$431,366	\$479,580	+ 11.2%	\$431,367	\$441,649	+ 2.4%
Percent of Original List Price Received*	97.6%	97.4%	- 0.2%	98.1%	98.4%	+ 0.3%
Average Market Time	65	30	- 53.8%	59	51	- 13.6%
Inventory of Homes for Sale at Month End	113	186	+ 64.6%	--	--	--

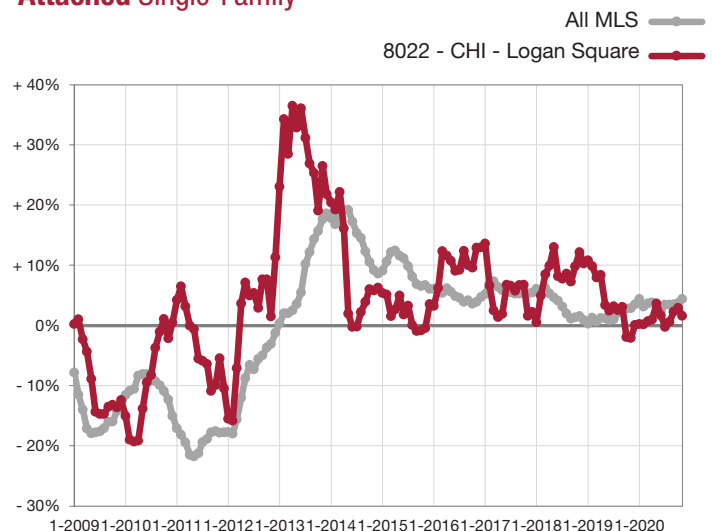
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Loop

Local Market Update / November 2020

+ 68.6%

- 27.8%

+ 31.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	0	0	--	4	3	- 25.0%
Under Contract (includes Contingent and Pending)	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Average Market Time	0	0	--	0	0	--
Inventory of Homes for Sale at Month End	0	0	--	--	--	--

Attached Single-Family

November

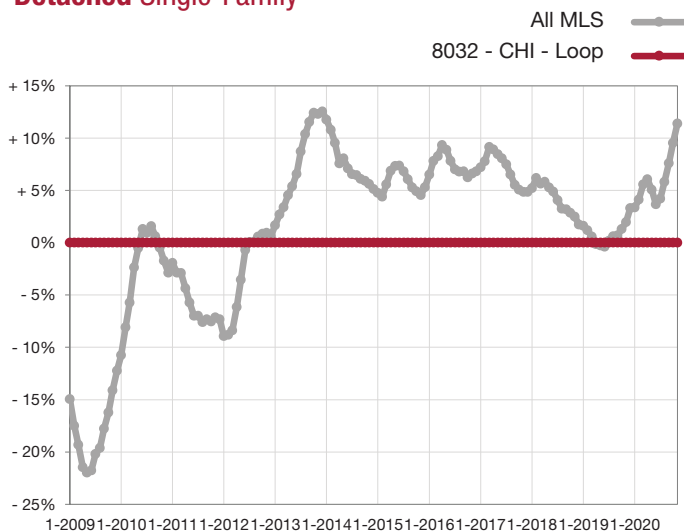
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	86	145	+ 68.6%	1,835	2,133	+ 16.2%
Under Contract (includes Contingent and Pending)	41	44	+ 7.3%	722	542	- 24.9%
Closed Sales	36	26	- 27.8%	706	535	- 24.2%
Median Sales Price*	\$315,000	\$332,000	+ 5.4%	\$330,000	\$325,000	- 1.5%
Average Sales Price*	\$339,853	\$392,287	+ 15.4%	\$415,771	\$401,676	- 3.4%
Percent of Original List Price Received*	97.5%	95.7%	- 1.8%	96.8%	95.8%	- 1.0%
Average Market Time	78	107	+ 37.2%	101	106	+ 5.0%
Inventory of Homes for Sale at Month End	477	629	+ 31.9%	--	--	--

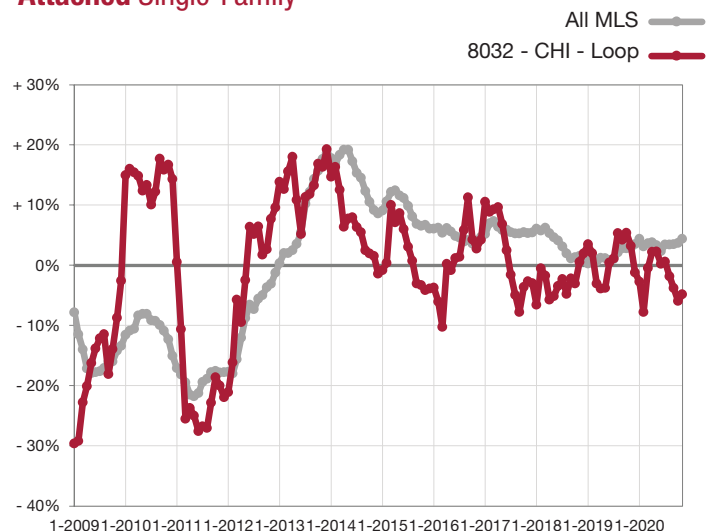
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Near North Side

Local Market Update / November 2020

+ 26.9%

Change in
New Listings
All Properties

- 4.8%

Change in
Closed Sales
All Properties

+ 48.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	13	9	- 30.8%	174	175	+ 0.6%
Under Contract (includes Contingent and Pending)	4	2	- 50.0%	24	43	+ 79.2%
Closed Sales	4	3	- 25.0%	20	39	+ 95.0%
Median Sales Price*	\$1,028,000	\$937,500	- 8.8%	\$1,172,500	\$1,420,000	+ 21.1%
Average Sales Price*	\$1,040,000	\$920,833	- 11.5%	\$1,564,094	\$2,004,398	+ 28.2%
Percent of Original List Price Received*	89.4%	87.1%	- 2.6%	90.0%	89.4%	- 0.7%
Average Market Time	260	127	- 51.2%	145	204	+ 40.7%
Inventory of Homes for Sale at Month End	52	57	+ 9.6%	--	--	--

Attached Single-Family

November

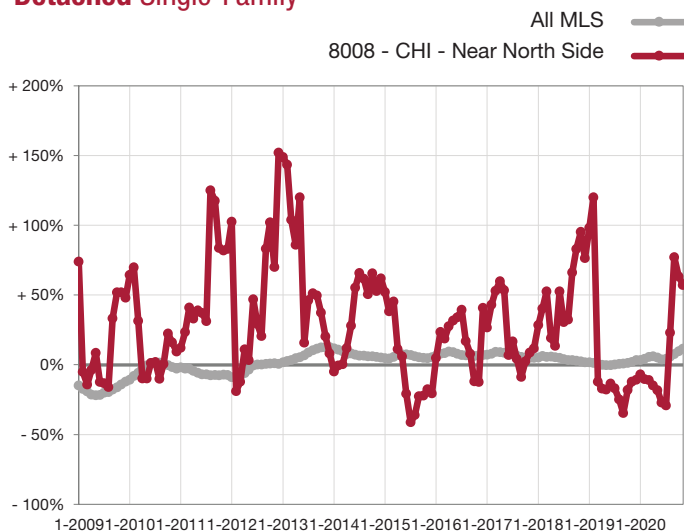
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	310	401	+ 29.4%	6,415	7,090	+ 10.5%
Under Contract (includes Contingent and Pending)	151	121	- 19.9%	2,308	1,919	- 16.9%
Closed Sales	120	115	- 4.2%	2,307	1,959	- 15.1%
Median Sales Price*	\$415,000	\$430,000	+ 3.6%	\$395,000	\$412,500	+ 4.4%
Average Sales Price*	\$586,885	\$524,658	- 10.6%	\$647,374	\$563,652	- 12.9%
Percent of Original List Price Received*	94.8%	95.4%	+ 0.6%	96.1%	95.9%	- 0.2%
Average Market Time	143	129	- 9.8%	113	125	+ 10.6%
Inventory of Homes for Sale at Month End	1,328	1,998	+ 50.5%	--	--	--

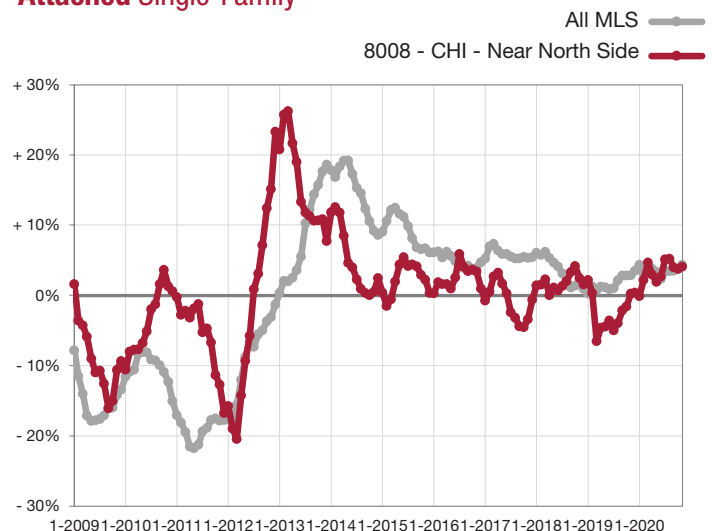
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Near South Side

Local Market Update / November 2020

+ 105.2%

Change in
New Listings
All Properties

- 9.3%

Change in
Closed Sales
All Properties

+ 53.6%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	1	1	0.0%	25	10	- 60.0%
Under Contract (includes Contingent and Pending)	1	1	0.0%	7	3	- 57.1%
Closed Sales	2	0	- 100.0%	7	2	- 71.4%
Median Sales Price*	\$1,070,000	\$0	- 100.0%	\$1,150,000	\$1,128,500	- 1.9%
Average Sales Price*	\$1,070,000	\$0	- 100.0%	\$1,171,071	\$1,128,500	- 3.6%
Percent of Original List Price Received*	93.6%	0.0%	- 100.0%	93.2%	90.4%	- 3.0%
Average Market Time	64	0	- 100.0%	131	74	- 43.5%
Inventory of Homes for Sale at Month End	2	3	+ 50.0%	--	--	--

Attached Single-Family

November

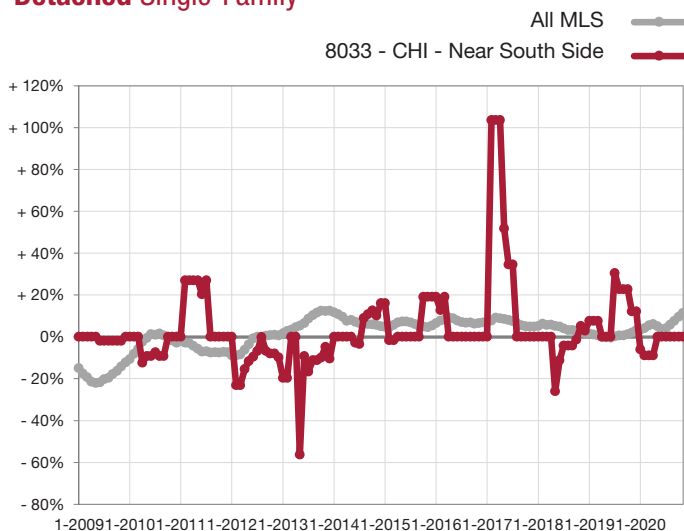
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	57	118	+ 107.0%	1,463	1,632	+ 11.6%
Under Contract (includes Contingent and Pending)	44	36	- 18.2%	695	639	- 8.1%
Closed Sales	41	39	- 4.9%	687	625	- 9.0%
Median Sales Price*	\$365,000	\$410,000	+ 12.3%	\$373,000	\$383,500	+ 2.8%
Average Sales Price*	\$402,817	\$441,803	+ 9.7%	\$443,546	\$440,703	- 0.6%
Percent of Original List Price Received*	96.7%	98.9%	+ 2.3%	99.4%	99.3%	- 0.1%
Average Market Time	80	75	- 6.3%	77	87	+ 13.0%
Inventory of Homes for Sale at Month End	237	364	+ 53.6%	--	--	--

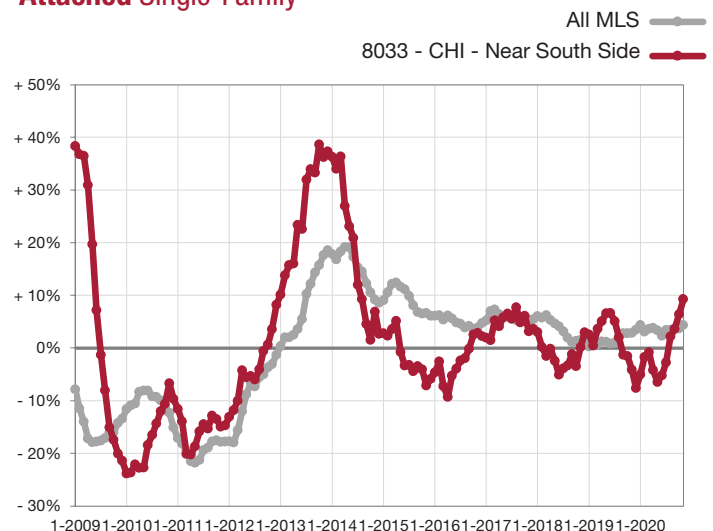
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Near West Side

Local Market Update / November 2020

+ 96.8%

Change in
New Listings
All Properties

- 14.7%

Change in
Closed Sales
All Properties

+ 78.0%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	2	10	+ 400.0%	71	99	+ 39.4%
Under Contract (includes Contingent and Pending)	1	6	+ 500.0%	41	36	- 12.2%
Closed Sales	2	4	+ 100.0%	40	31	- 22.5%
Median Sales Price*	\$335,000	\$587,000	+ 75.2%	\$530,000	\$489,000	- 7.7%
Average Sales Price*	\$335,000	\$523,500	+ 56.3%	\$608,039	\$476,241	- 21.7%
Percent of Original List Price Received*	89.8%	96.9%	+ 7.9%	96.4%	94.4%	- 2.1%
Average Market Time	14	50	+ 257.1%	63	67	+ 6.3%
Inventory of Homes for Sale at Month End	8	16	+ 100.0%	--	--	--

Attached Single-Family

November

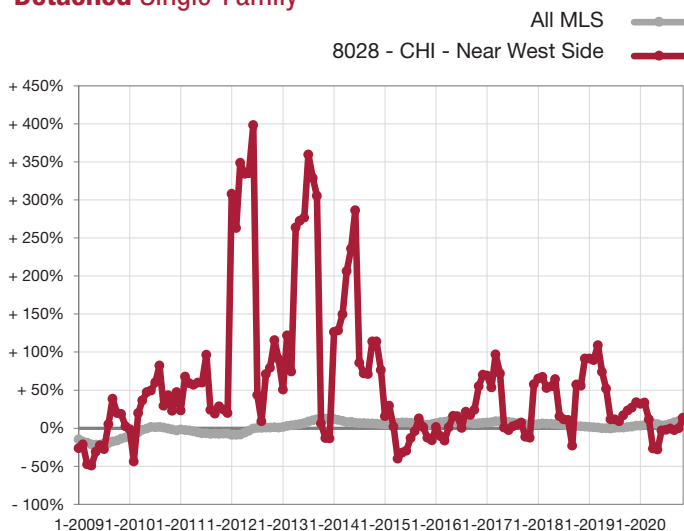
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	92	175	+ 90.2%	2,493	2,877	+ 15.4%
Under Contract (includes Contingent and Pending)	52	67	+ 28.8%	1,110	1,036	- 6.7%
Closed Sales	66	54	- 18.2%	1,145	954	- 16.7%
Median Sales Price*	\$359,000	\$448,000	+ 24.8%	\$366,000	\$365,000	- 0.3%
Average Sales Price*	\$573,379	\$472,233	- 17.6%	\$515,076	\$445,657	- 13.5%
Percent of Original List Price Received*	97.6%	98.6%	+ 1.0%	98.4%	98.4%	0.0%
Average Market Time	73	51	- 30.1%	77	71	- 7.8%
Inventory of Homes for Sale at Month End	306	543	+ 77.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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North Center

Local Market Update / November 2020

+ 12.2%

Change in
New Listings
All Properties

0.0%

Change in
Closed Sales
All Properties

+ 13.6%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	14	17	+ 21.4%	505	432	- 14.5%
Under Contract (includes Contingent and Pending)	12	14	+ 16.7%	213	206	- 3.3%
Closed Sales	13	8	- 38.5%	208	199	- 4.3%
Median Sales Price*	\$1,378,000	\$1,082,500	- 21.4%	\$1,111,000	\$1,095,000	- 1.4%
Average Sales Price*	\$1,192,193	\$1,238,625	+ 3.9%	\$1,130,540	\$1,123,676	- 0.6%
Percent of Original List Price Received*	94.5%	97.3%	+ 3.0%	96.0%	96.6%	+ 0.6%
Average Market Time	135	24	- 82.2%	101	97	- 4.0%
Inventory of Homes for Sale at Month End	61	52	- 14.8%	--	--	--

Attached Single-Family

November

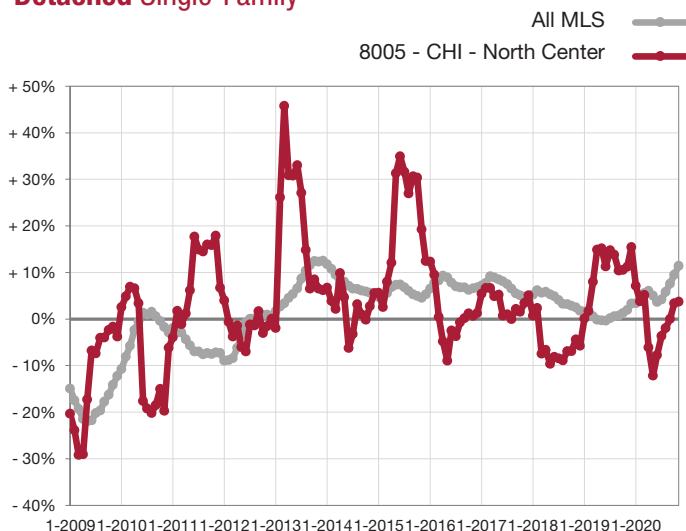
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	35	38	+ 8.6%	839	861	+ 2.6%
Under Contract (includes Contingent and Pending)	26	12	- 53.8%	391	420	+ 7.4%
Closed Sales	20	25	+ 25.0%	379	426	+ 12.4%
Median Sales Price*	\$492,700	\$400,000	- 18.8%	\$442,500	\$445,000	+ 0.6%
Average Sales Price*	\$484,395	\$421,206	- 13.0%	\$460,929	\$450,422	- 2.3%
Percent of Original List Price Received*	98.9%	97.6%	- 1.3%	97.8%	98.0%	+ 0.2%
Average Market Time	71	54	- 23.9%	70	57	- 18.6%
Inventory of Homes for Sale at Month End	71	98	+ 38.0%	--	--	--

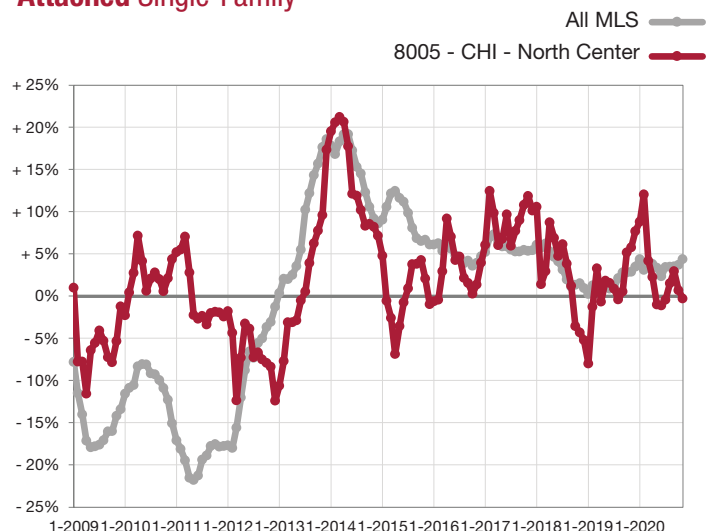
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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North Park

Local Market Update / November 2020

+ 100.0%

+ 42.9%

- 3.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	3	6	+ 100.0%	128	99	- 22.7%
Under Contract (includes Contingent and Pending)	4	4	0.0%	68	71	+ 4.4%
Closed Sales	4	3	- 25.0%	67	70	+ 4.5%
Median Sales Price*	\$350,000	\$395,000	+ 12.9%	\$400,000	\$390,000	- 2.5%
Average Sales Price*	\$375,000	\$453,333	+ 20.9%	\$415,863	\$443,304	+ 6.6%
Percent of Original List Price Received*	99.0%	97.6%	- 1.4%	95.2%	96.0%	+ 0.8%
Average Market Time	80	44	- 45.0%	97	78	- 19.6%
Inventory of Homes for Sale at Month End	16	10	- 37.5%	--	--	--

Attached Single-Family

November

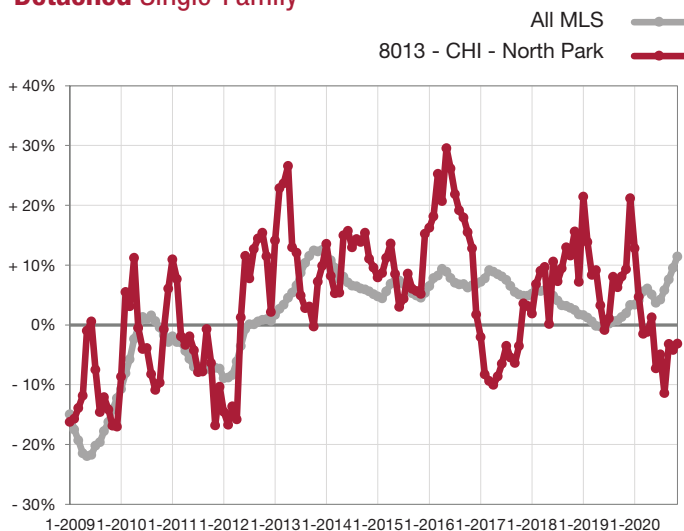
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	4	8	+ 100.0%	86	89	+ 3.5%
Under Contract (includes Contingent and Pending)	4	2	- 50.0%	43	46	+ 7.0%
Closed Sales	3	7	+ 133.3%	39	46	+ 17.9%
Median Sales Price*	\$313,000	\$205,000	- 34.5%	\$235,000	\$208,500	- 11.3%
Average Sales Price*	\$348,500	\$219,843	- 36.9%	\$227,762	\$216,755	- 4.8%
Percent of Original List Price Received*	99.5%	97.4%	- 2.1%	96.7%	94.7%	- 2.1%
Average Market Time	9	60	+ 566.7%	51	80	+ 56.9%
Inventory of Homes for Sale at Month End	13	18	+ 38.5%	--	--	--

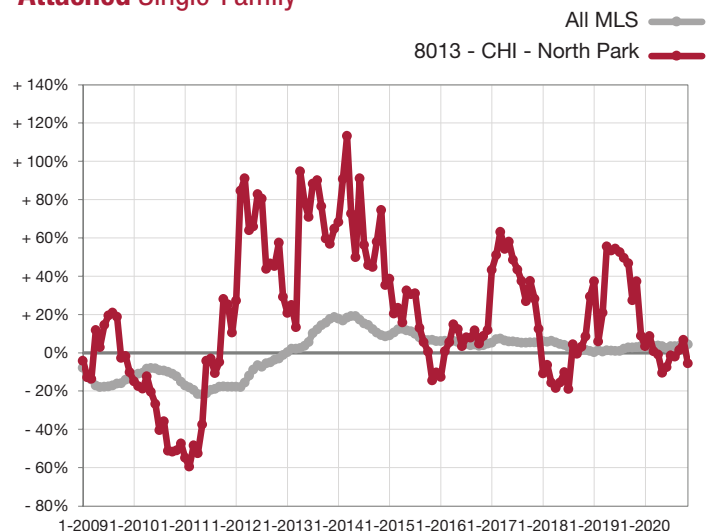
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Norwood Park

Local Market Update / November 2020

+ 14.0%

+ 46.9%

- 35.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	46	44	- 4.3%	854	758	- 11.2%
Under Contract (includes Contingent and Pending)	27	26	- 3.7%	401	475	+ 18.5%
Closed Sales	29	35	+ 20.7%	390	462	+ 18.5%
Median Sales Price*	\$332,000	\$362,500	+ 9.2%	\$330,000	\$359,950	+ 9.1%
Average Sales Price*	\$351,631	\$403,050	+ 14.6%	\$351,006	\$396,036	+ 12.8%
Percent of Original List Price Received*	92.9%	96.7%	+ 4.1%	95.7%	96.8%	+ 1.1%
Average Market Time	83	53	- 36.1%	73	63	- 13.7%
Inventory of Homes for Sale at Month End	106	59	- 44.3%	--	--	--

Attached Single-Family

November

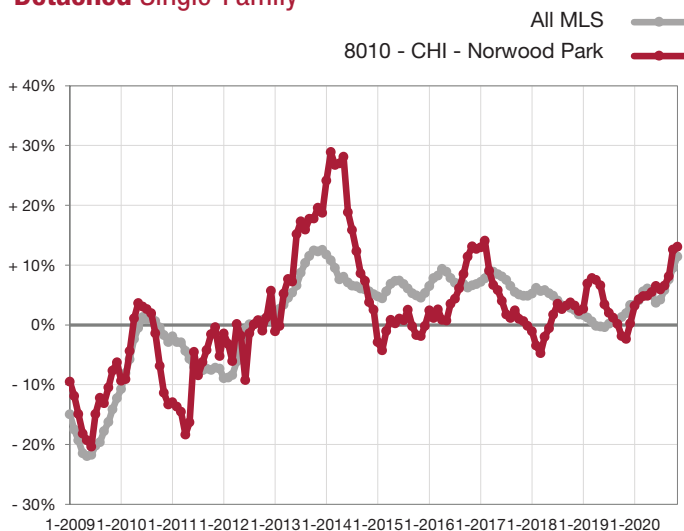
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	4	13	+ 225.0%	164	140	- 14.6%
Under Contract (includes Contingent and Pending)	6	8	+ 33.3%	86	86	0.0%
Closed Sales	3	12	+ 300.0%	83	80	- 3.6%
Median Sales Price*	\$195,000	\$161,000	- 17.4%	\$180,000	\$169,500	- 5.8%
Average Sales Price*	\$235,000	\$181,958	- 22.6%	\$194,358	\$183,576	- 5.5%
Percent of Original List Price Received*	94.1%	95.8%	+ 1.8%	95.4%	94.9%	- 0.5%
Average Market Time	131	38	- 71.0%	73	70	- 4.1%
Inventory of Homes for Sale at Month End	20	22	+ 10.0%	--	--	--

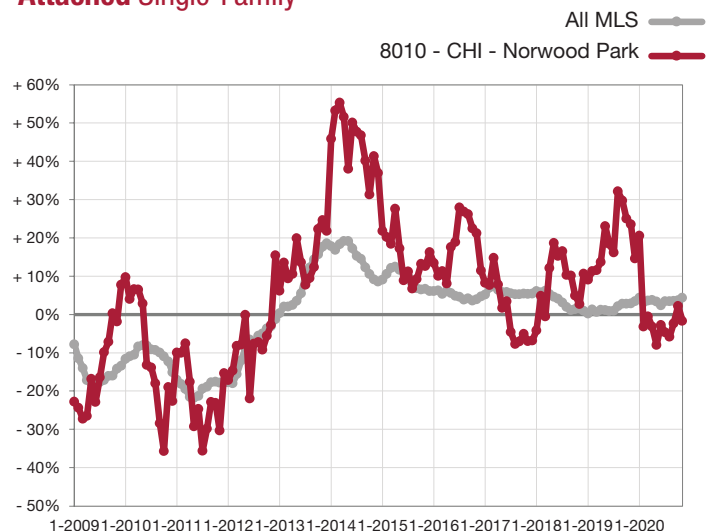
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Portage Park

Local Market Update / November 2020

+ 15.4%

+ 84.4%

- 28.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	38	42	+ 10.5%	790	688	- 12.9%
Under Contract (includes Contingent and Pending)	26	35	+ 34.6%	395	422	+ 6.8%
Closed Sales	28	42	+ 50.0%	399	413	+ 3.5%
Median Sales Price*	\$338,850	\$337,000	- 0.5%	\$330,000	\$352,000	+ 6.7%
Average Sales Price*	\$355,520	\$379,035	+ 6.6%	\$352,830	\$373,725	+ 5.9%
Percent of Original List Price Received*	96.8%	98.3%	+ 1.5%	97.4%	97.6%	+ 0.2%
Average Market Time	51	20	- 60.8%	63	55	- 12.7%
Inventory of Homes for Sale at Month End	103	67	- 35.0%	--	--	--

Attached Single-Family

November

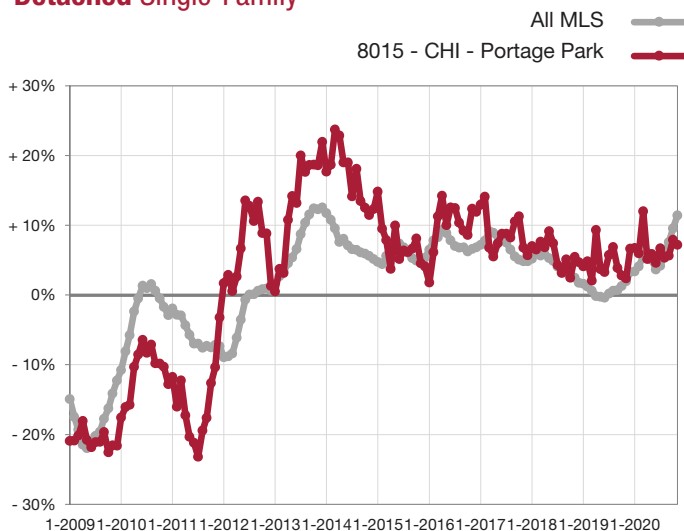
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	14	18	+ 28.6%	155	235	+ 51.6%
Under Contract (includes Contingent and Pending)	4	7	+ 75.0%	77	125	+ 62.3%
Closed Sales	4	17	+ 325.0%	86	119	+ 38.4%
Median Sales Price*	\$176,000	\$149,000	- 15.3%	\$152,000	\$170,000	+ 11.8%
Average Sales Price*	\$203,375	\$201,853	- 0.7%	\$177,360	\$204,980	+ 15.6%
Percent of Original List Price Received*	83.5%	96.6%	+ 15.7%	95.3%	103.4%	+ 8.5%
Average Market Time	40	32	- 20.0%	69	57	- 17.4%
Inventory of Homes for Sale at Month End	36	32	- 11.1%	--	--	--

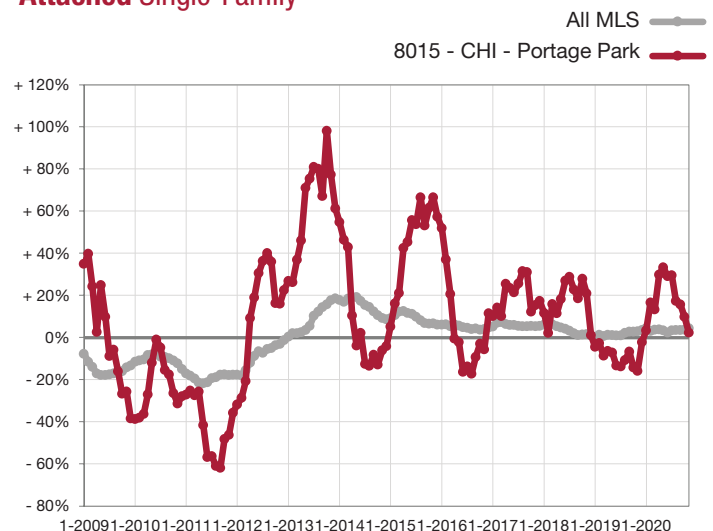
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Rogers Park

Local Market Update / November 2020

+ 32.6%

+ 28.1%

- 2.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	1	0	- 100.0%	57	52	- 8.8%
Under Contract (includes Contingent and Pending)	2	1	- 50.0%	36	40	+ 11.1%
Closed Sales	2	3	+ 50.0%	35	39	+ 11.4%
Median Sales Price*	\$498,500	\$640,000	+ 28.4%	\$490,000	\$480,000	- 2.0%
Average Sales Price*	\$498,500	\$626,667	+ 25.7%	\$505,766	\$524,676	+ 3.7%
Percent of Original List Price Received*	95.4%	99.0%	+ 3.8%	97.6%	95.2%	- 2.5%
Average Market Time	51	19	- 62.7%	92	66	- 28.3%
Inventory of Homes for Sale at Month End	7	3	- 57.1%	--	--	--

Attached Single-Family

November

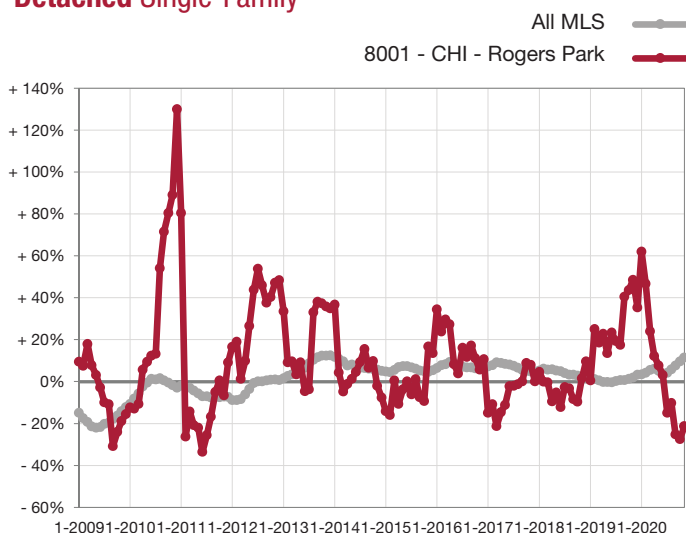
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	42	57	+ 35.7%	835	871	+ 4.3%
Under Contract (includes Contingent and Pending)	27	35	+ 29.6%	459	467	+ 1.7%
Closed Sales	30	38	+ 26.7%	465	438	- 5.8%
Median Sales Price*	\$171,250	\$176,500	+ 3.1%	\$175,000	\$175,000	0.0%
Average Sales Price*	\$180,583	\$204,947	+ 13.5%	\$191,897	\$195,552	+ 1.9%
Percent of Original List Price Received*	95.0%	96.5%	+ 1.6%	95.5%	96.1%	+ 0.6%
Average Market Time	61	45	- 26.2%	65	68	+ 4.6%
Inventory of Homes for Sale at Month End	136	137	+ 0.7%	--	--	--

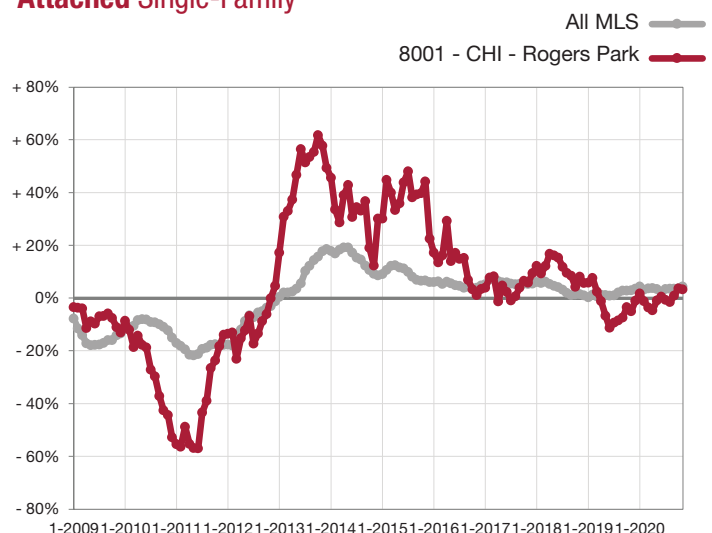
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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South Shore

Local Market Update / November 2020

+ 40.0%

+ 133.3%

- 35.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	21	20	- 4.8%	229	200	- 12.7%
Under Contract (includes Contingent and Pending)	10	9	- 10.0%	104	128	+ 23.1%
Closed Sales	7	14	+ 100.0%	99	124	+ 25.3%
Median Sales Price*	\$210,000	\$223,500	+ 6.4%	\$105,000	\$185,000	+ 76.2%
Average Sales Price*	\$267,071	\$259,564	- 2.8%	\$153,080	\$207,300	+ 35.4%
Percent of Original List Price Received*	101.6%	97.3%	- 4.2%	91.9%	94.7%	+ 3.0%
Average Market Time	149	76	- 49.0%	118	93	- 21.2%
Inventory of Homes for Sale at Month End	53	26	- 50.9%	--	--	--

Attached Single-Family

November

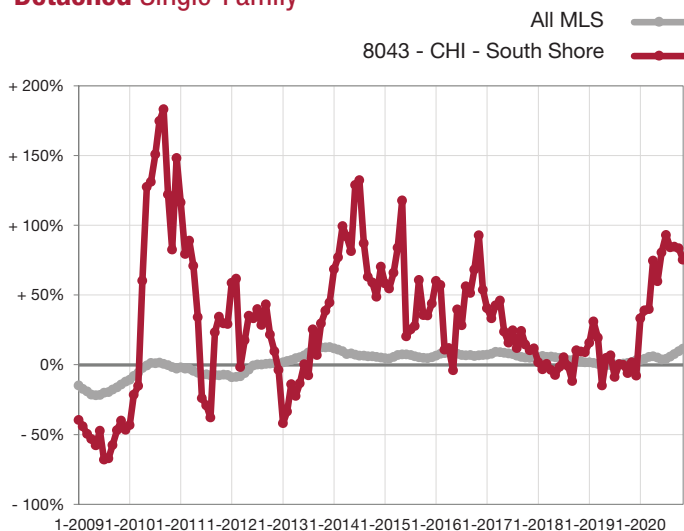
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	14	29	+ 107.1%	259	237	- 8.5%
Under Contract (includes Contingent and Pending)	19	16	- 15.8%	123	118	- 4.1%
Closed Sales	5	14	+ 180.0%	104	122	+ 17.3%
Median Sales Price*	\$63,900	\$71,500	+ 11.9%	\$67,500	\$69,950	+ 3.6%
Average Sales Price*	\$64,880	\$97,314	+ 50.0%	\$88,189	\$79,099	- 10.3%
Percent of Original List Price Received*	72.8%	94.2%	+ 29.4%	91.1%	91.5%	+ 0.4%
Average Market Time	129	101	- 21.7%	112	117	+ 4.5%
Inventory of Homes for Sale at Month End	70	54	- 22.9%	--	--	--

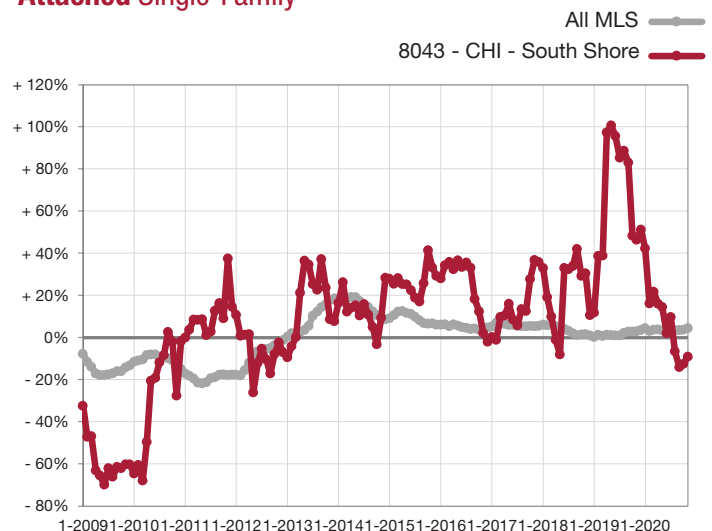
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Uptown

Local Market Update / November 2020

+ 96.3%

Change in
New Listings
All Properties

+ 41.5%

Change in
Closed Sales
All Properties

+ 70.3%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	3	3	0.0%	61	88	+ 44.3%
Under Contract (includes Contingent and Pending)	3	2	- 33.3%	31	36	+ 16.1%
Closed Sales	2	2	0.0%	25	38	+ 52.0%
Median Sales Price*	\$963,750	\$826,000	- 14.3%	\$887,500	\$888,750	+ 0.1%
Average Sales Price*	\$963,750	\$826,000	- 14.3%	\$1,009,063	\$914,895	- 9.3%
Percent of Original List Price Received*	93.4%	100.4%	+ 7.5%	92.4%	93.9%	+ 1.6%
Average Market Time	352	103	- 70.7%	156	130	- 16.7%
Inventory of Homes for Sale at Month End	10	16	+ 60.0%	--	--	--

Attached Single-Family

November

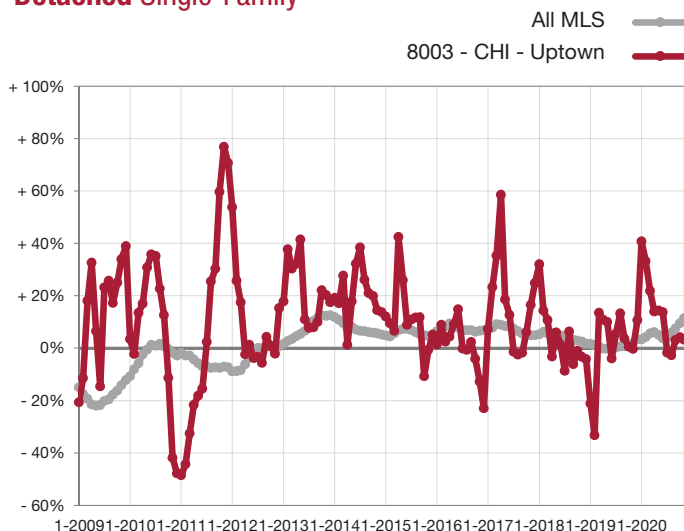
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	51	103	+ 102.0%	1,378	1,500	+ 8.9%
Under Contract (includes Contingent and Pending)	41	46	+ 12.2%	805	797	- 1.0%
Closed Sales	39	56	+ 43.6%	817	775	- 5.1%
Median Sales Price*	\$307,500	\$297,500	- 3.3%	\$275,000	\$297,000	+ 8.0%
Average Sales Price*	\$277,476	\$310,160	+ 11.8%	\$284,384	\$303,030	+ 6.6%
Percent of Original List Price Received*	94.7%	97.3%	+ 2.7%	97.1%	97.5%	+ 0.4%
Average Market Time	62	46	- 25.8%	56	57	+ 1.8%
Inventory of Homes for Sale at Month End	145	248	+ 71.0%	--	--	--

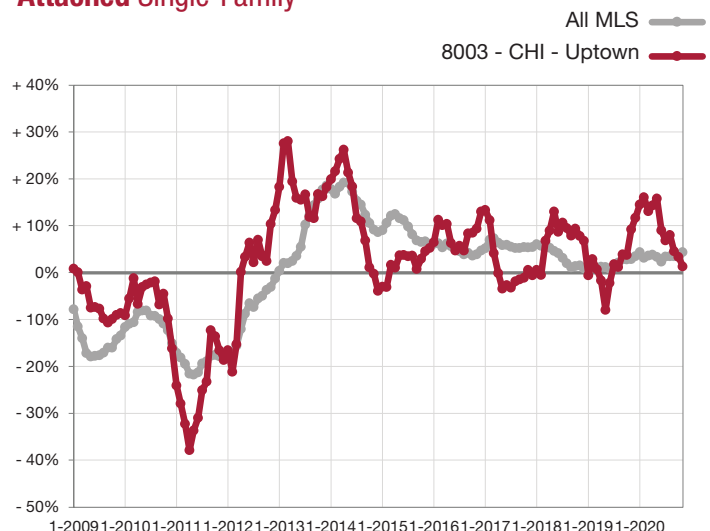
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Washington Park

Local Market Update / November 2020

0.0%

- 66.7%

- 17.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	1	0	- 100.0%	10	8	- 20.0%
Under Contract (includes Contingent and Pending)	0	0	--	4	3	- 25.0%
Closed Sales	0	0	--	6	3	- 50.0%
Median Sales Price*	\$0	\$0	--	\$25,000	\$55,000	+ 120.0%
Average Sales Price*	\$0	\$0	--	\$85,583	\$83,333	- 2.6%
Percent of Original List Price Received*	0.0%	0.0%	--	82.2%	86.4%	+ 5.1%
Average Market Time	0	0	--	84	223	+ 165.5%
Inventory of Homes for Sale at Month End	2	1	- 50.0%	--	--	--

Attached Single-Family

November

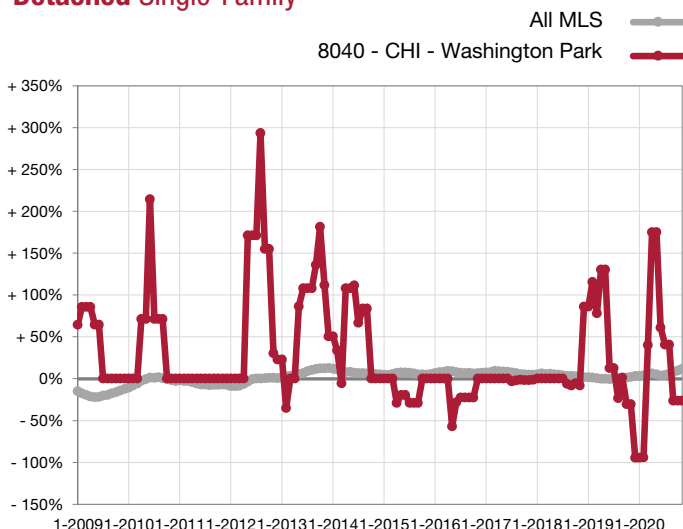
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	5	6	+ 20.0%	66	74	+ 12.1%
Under Contract (includes Contingent and Pending)	3	3	0.0%	36	39	+ 8.3%
Closed Sales	3	1	- 66.7%	35	35	0.0%
Median Sales Price*	\$130,000	\$190,000	+ 46.2%	\$97,500	\$140,000	+ 43.6%
Average Sales Price*	\$147,833	\$190,000	+ 28.5%	\$105,056	\$177,606	+ 69.1%
Percent of Original List Price Received*	95.4%	100.0%	+ 4.8%	92.4%	93.7%	+ 1.4%
Average Market Time	17	5	- 70.6%	92	101	+ 9.8%
Inventory of Homes for Sale at Month End	15	13	- 13.3%	--	--	--

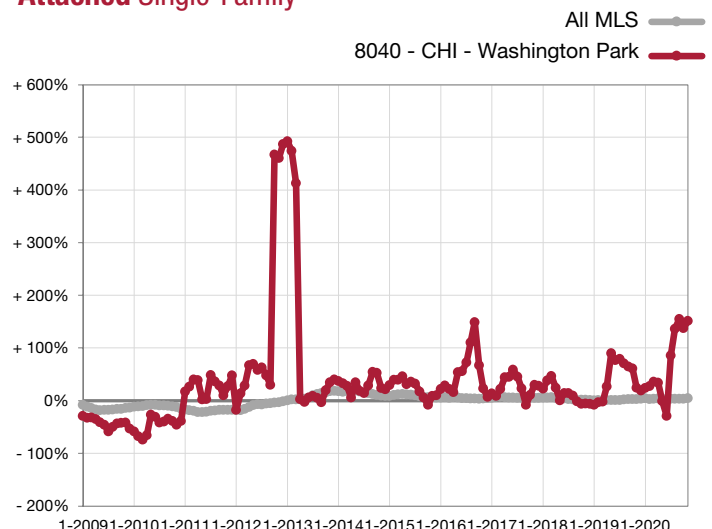
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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West Elsdon

Local Market Update / November 2020

+ 7.1%

Change in
New Listings
All Properties

- 36.4%

Change in
Closed Sales
All Properties

- 50.0%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	13	13	0.0%	157	124	- 21.0%
Under Contract (includes Contingent and Pending)	9	10	+ 11.1%	101	90	- 10.9%
Closed Sales	9	6	- 33.3%	102	91	- 10.8%
Median Sales Price*	\$225,000	\$230,000	+ 2.2%	\$210,500	\$228,000	+ 8.3%
Average Sales Price*	\$227,378	\$225,833	- 0.7%	\$207,991	\$226,058	+ 8.7%
Percent of Original List Price Received*	94.8%	92.6%	- 2.3%	97.0%	96.6%	- 0.4%
Average Market Time	75	53	- 29.3%	66	63	- 4.5%
Inventory of Homes for Sale at Month End	28	14	- 50.0%	--	--	--

Attached Single-Family

November

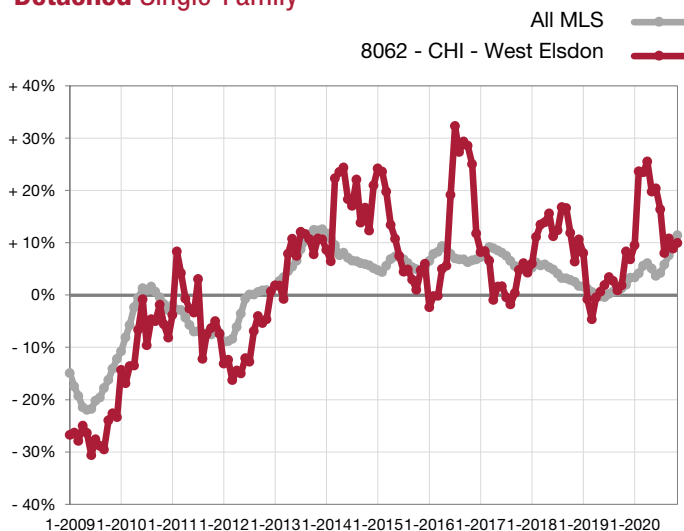
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	1	2	+ 100.0%	30	15	- 50.0%
Under Contract (includes Contingent and Pending)	0	2	--	13	13	0.0%
Closed Sales	2	1	- 50.0%	11	11	0.0%
Median Sales Price*	\$155,000	\$230,000	+ 48.4%	\$100,000	\$137,000	+ 37.0%
Average Sales Price*	\$155,000	\$230,000	+ 48.4%	\$118,273	\$144,131	+ 21.9%
Percent of Original List Price Received*	92.2%	104.5%	+ 13.3%	95.1%	96.6%	+ 1.6%
Average Market Time	170	11	- 93.5%	111	30	- 73.0%
Inventory of Homes for Sale at Month End	4	2	- 50.0%	--	--	--

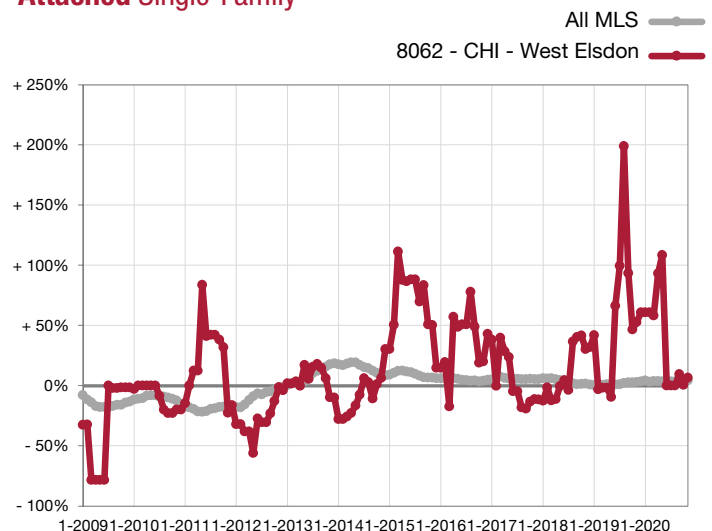
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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West Ridge

Local Market Update / November 2020

+ 1.7%

+ 105.0%

- 12.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	14	11	- 21.4%	270	185	- 31.5%
Under Contract (includes Contingent and Pending)	8	10	+ 25.0%	141	139	- 1.4%
Closed Sales	6	18	+ 200.0%	141	141	0.0%
Median Sales Price*	\$386,750	\$392,385	+ 1.5%	\$363,500	\$393,000	+ 8.1%
Average Sales Price*	\$377,917	\$415,321	+ 9.9%	\$386,401	\$413,846	+ 7.1%
Percent of Original List Price Received*	97.4%	97.2%	- 0.2%	95.6%	96.3%	+ 0.7%
Average Market Time	82	71	- 13.4%	94	78	- 17.0%
Inventory of Homes for Sale at Month End	42	20	- 52.4%	--	--	--

Attached Single-Family

November

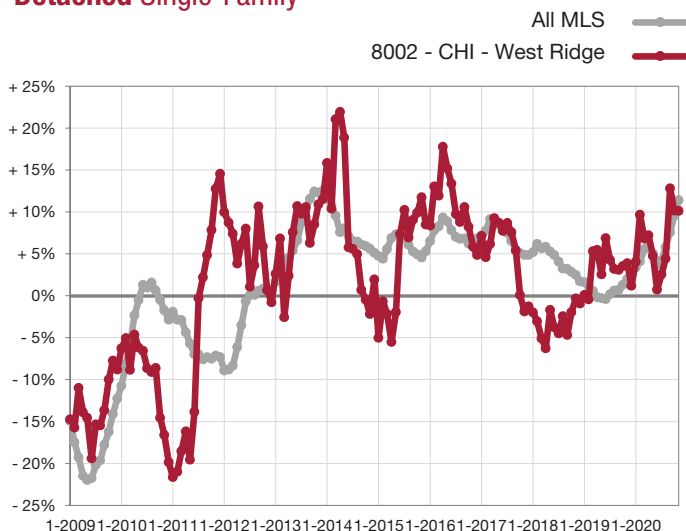
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	44	48	+ 9.1%	691	595	- 13.9%
Under Contract (includes Contingent and Pending)	25	28	+ 12.0%	341	316	- 7.3%
Closed Sales	14	23	+ 64.3%	339	304	- 10.3%
Median Sales Price*	\$124,500	\$158,000	+ 26.9%	\$145,000	\$146,750	+ 1.2%
Average Sales Price*	\$151,679	\$169,822	+ 12.0%	\$158,235	\$162,831	+ 2.9%
Percent of Original List Price Received*	93.2%	94.2%	+ 1.1%	93.6%	94.2%	+ 0.6%
Average Market Time	95	49	- 48.4%	83	78	- 6.0%
Inventory of Homes for Sale at Month End	128	128	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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West Town

Local Market Update / November 2020

+ 73.2%

Change in
New Listings
All Properties

+ 21.7%

Change in
Closed Sales
All Properties

+ 23.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	23	29	+ 26.1%	565	526	- 6.9%
Under Contract (includes Contingent and Pending)	13	16	+ 23.1%	231	221	- 4.3%
Closed Sales	15	26	+ 73.3%	217	214	- 1.4%
Median Sales Price*	\$740,000	\$916,750	+ 23.9%	\$889,000	\$970,000	+ 9.1%
Average Sales Price*	\$737,260	\$1,047,615	+ 42.1%	\$962,932	\$1,043,295	+ 8.3%
Percent of Original List Price Received*	95.4%	95.6%	+ 0.2%	95.8%	96.2%	+ 0.4%
Average Market Time	77	44	- 42.9%	104	86	- 17.3%
Inventory of Homes for Sale at Month End	75	75	0.0%	--	--	--

Attached Single-Family

November

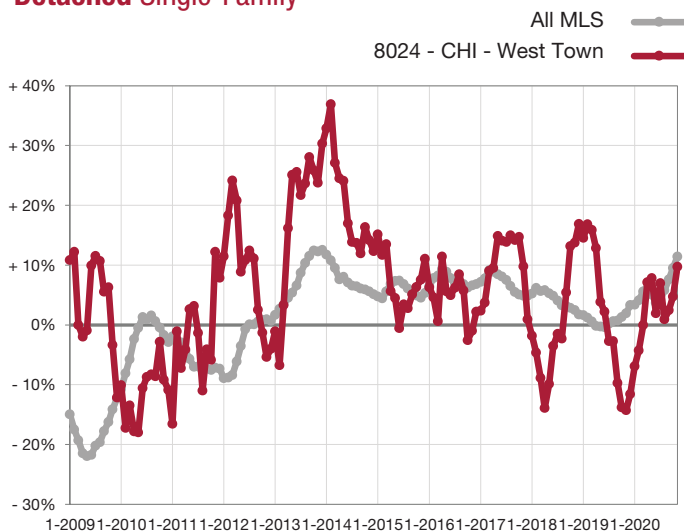
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	126	229	+ 81.7%	3,388	3,546	+ 4.7%
Under Contract (includes Contingent and Pending)	78	99	+ 26.9%	1,485	1,625	+ 9.4%
Closed Sales	91	103	+ 13.2%	1,456	1,587	+ 9.0%
Median Sales Price*	\$485,000	\$476,500	- 1.8%	\$475,000	\$500,000	+ 5.3%
Average Sales Price*	\$509,731	\$496,609	- 2.6%	\$497,171	\$519,561	+ 4.5%
Percent of Original List Price Received*	96.7%	97.6%	+ 0.9%	97.6%	98.1%	+ 0.5%
Average Market Time	88	49	- 44.3%	64	63	- 1.6%
Inventory of Homes for Sale at Month End	394	506	+ 28.4%	--	--	--

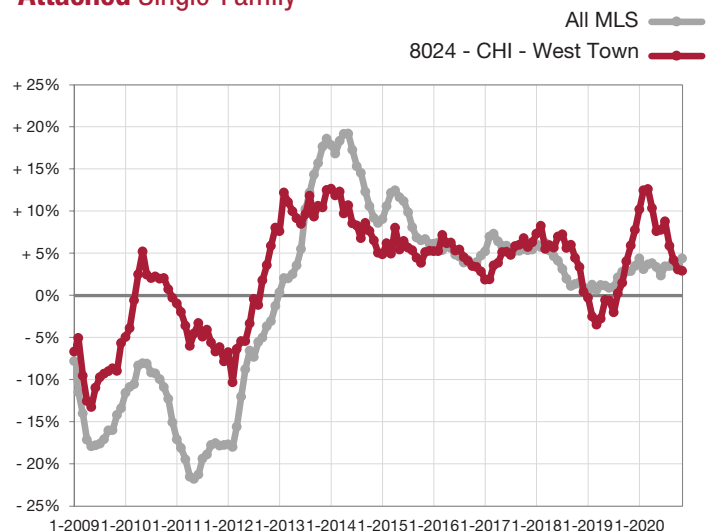
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Woodlawn

Local Market Update / November 2020

+ 6.7%

Change in
New Listings
All Properties

- 46.2%

Change in
Closed Sales
All Properties

+ 11.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

November

Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	2	8	+ 300.0%	74	76	+ 2.7%
Under Contract (includes Contingent and Pending)	1	8	+ 700.0%	26	43	+ 65.4%
Closed Sales	3	3	0.0%	32	33	+ 3.1%
Median Sales Price*	\$26,250	\$65,000	+ 147.6%	\$140,000	\$178,000	+ 27.1%
Average Sales Price*	\$59,083	\$243,333	+ 311.8%	\$281,136	\$283,475	+ 0.8%
Percent of Original List Price Received*	92.0%	80.6%	- 12.4%	87.7%	91.7%	+ 4.6%
Average Market Time	34	192	+ 464.7%	66	106	+ 60.6%
Inventory of Homes for Sale at Month End	18	16	- 11.1%	--	--	--

Attached Single-Family

November

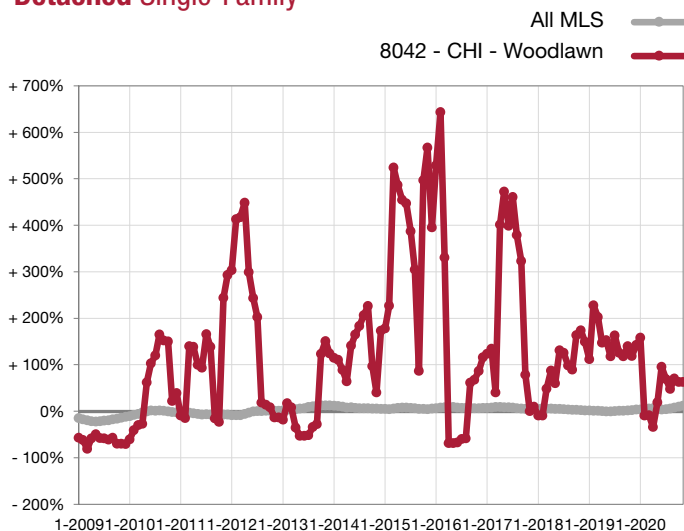
Trailing 12 Months

	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
New Listings	13	8	- 38.5%	171	165	- 3.5%
Under Contract (includes Contingent and Pending)	9	7	- 22.2%	87	92	+ 5.7%
Closed Sales	10	4	- 60.0%	79	92	+ 16.5%
Median Sales Price*	\$167,500	\$264,450	+ 57.9%	\$174,000	\$189,500	+ 8.9%
Average Sales Price*	\$172,150	\$307,225	+ 78.5%	\$198,384	\$206,394	+ 4.0%
Percent of Original List Price Received*	97.1%	98.5%	+ 1.4%	94.7%	96.2%	+ 1.6%
Average Market Time	74	75	+ 1.4%	108	107	- 0.9%
Inventory of Homes for Sale at Month End	34	42	+ 23.5%	--	--	--

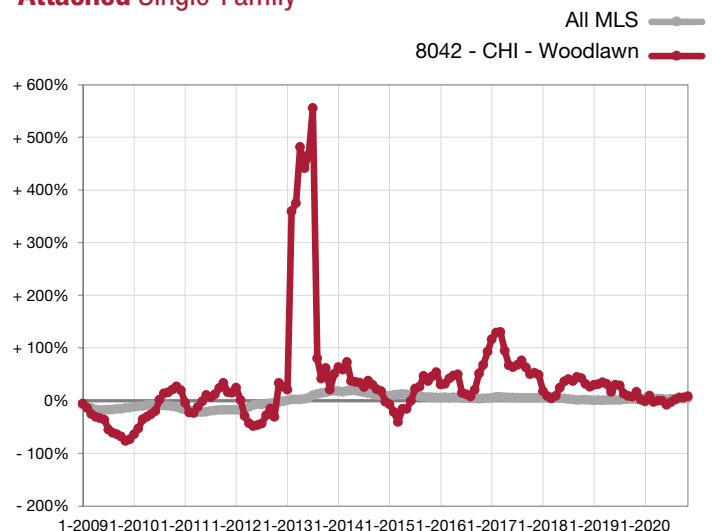
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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